

# Weekly Market Summary

Published by  
**Missouri Department of Agriculture**  
**Division of Market Information & Outreach**  
**Market News Program**



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<http://www.mda.mo.gov>  
<http://www.ams.usda.gov/marketnews.htm>

Bob Holden, Governor

Volume XXIV, Number 30 ♦ P.O. Box 630, Jefferson City, MO 65102 ♦ (573) 751-4211 ♦ Friday, July 23, 2004

## MISSOURI WEEKLY FEEDER CATTLE WEIGHTED AVERAGE REPORT

Receipts 17,963; Week ago 20,231; Year ago 28,446  
 Medium and Large 1 (Medium Flesh)

Fdr. STEERS:		Fdr. HEIFERS:		Hols. STEERS	
350 lbs.	145.83	346 lbs.	132.93	662 lbs.	94.45
451 lbs.	136.75	456 lbs.	123.33	751 lbs.	85.12
549 lbs.	129.14	543 lbs.	121.80	871 lbs.	83.70
647 lbs.	122.51	648 lbs.	113.25		
739 lbs.	114.08	743 lbs.	108.24		
833 lbs.	115.17				
942 lbs.	103.14				

## SOUTHERN MISSOURI WEEKLY SUMMARY

(West Plains, Gainesville)

Receipts 5200; Week ago 5852; Year ago 6127

Compared to last week steers 2.00-4.00 lower, heifers steady to 4.00 lower. Slaughter cows early steady to 2.00 lower, fully steady to 2.00 higher later in week, bulls fully steady.

STEERS:		HEIFERS:	
Medium and Large 1		Medium and Large 1	
250-400 lbs.	150.00-180.00	300-400 lbs.	122.50-138.00
400-500 lbs.	128.00-145.00	400-500 lbs.	116.00-130.00
500-600 lbs.	115.00-132.00	500-600 lbs.	110.50-127.00
600-700 lbs.	112.00-125.00	600-700 lbs.	105.00-116.00
700-800 lbs.	105.50-115.50	700-750 lbs.	103.00-110.50
970 lbs.	98.25	750-800 lbs.	97.00-101.50

### Large 3 Holsteins

600-675 lbs.	94.00-96.60
750-860 lbs.	84.00-85.25

**REPLACEMENT COWS:** Medium and Large 1-2, 2 to 7 yrs, 1000-1365 lbs. 2nd and 3rd stage, 820.00-1260.00, per head.

**COW & CALF PAIRS:** Medium and Large 1-2, 2 yrs to ss, 900-1080 lbs with baby-400 lb. calves 1025.00-1475.00 per pair.

**SLAUGHTER COWS:** Breaking and Boning (70-85% lean) 54.00-62.00, high dressing 59.00-66.00. Lean (85-90%) 51.00-57.00, low dressing 44.00-51.00.

**SLAUGHTER BULLS:** Yield Grade 1-2, 1150-2150 lbs., 69.50-79.50, high dressing 77.50-85.00, low dressing 63.00-70.00.

## SOUTHWEST MISSOURI WEEKLY SUMMARY

(Joplin)

Feeder Cattle Receipts 2800, week ago 4460, year ago 3860  
 Cow and Bull Receipts 850; week ago 590; year ago 914  
 Dairy Cattle Receipts 669; Norwood 07-08-2004

Compared to two weeks ago steers and heifers steady with 700-800 lbs 3.00-6.00 lower, Slaughter cows steady and bulls firm to 2.00 higher.

STEERS:		HEIFERS:	
Medium and Large 1		Medium and Large 1	
Lot 350 lbs.	146.00	350-400 lbs.	132.00-135.00
400-500 lbs.	130.50-137.50	400-500 lbs.	123.00-128.00
500-600 lbs.	125.50-134.00	500-600 lbs.	119.00-127.00
600-700 lbs.	111.00-124.00	600-700 lbs.	108.00-118.75
700-800 lbs.	109.40-117.00	Lot 726 lbs.	103.00
800-900 lbs.	Scarce	800-900 lbs.	Scarce

### HOLSTEINS:

Large Frame 3

545-650 lbs.	94.50-98.00
745-900 lbs.	82.50-87.00

### Dairy Cattle Sales

Springer Heifers: Supreme 1720.00-1990.00, Crossbreds 1450.00-1550.00, Approved 1475.00-1675.00, Bred Heifers 4 to 6 months Supreme 1650.00-1975.00, Approved 1525.00-1650.00. Open Heifers; Approved 700-800 lbs 1300.00-1310.00, 600-700 lbs 935.00-1285.00, 500-600 lbs 970.00-1100.00, Baby Calves: Holstein Heifers 420.00-500.00, Bulls 145.00-175.00.

**REPLACEMENT COWS:** Medium and Large 1-2, 1000-1400 lbs, 2 to 6 yrs, 2nd and 3rd stage, 875.00-1025.00 per head.

**COW & CALF PAIRS:** Medium and Large 1-2, 2 to 6 yrs, 900-1100 lbs. with 150 to 400 lb calves, 1200.00-1425.00 per pair.

**SLAUGHTER COWS:** Breaking and Boning (70-85% lean) 56.50-63.50, high dressing 63.50-68.00. Lean (85-90%) 54.00-57.50.

**SLAUGHTER BULLS:** Yield Grade 1-2, 1535-2105 lbs., 74.50-79.00, high dressing 82.00-85.25.

## INTERIOR MISSOURI DIRECT HOGS

Weekly Receipts 10,377; Week ago 6270; Year ago 10,350  
 Compared to last weeks close barrows and gilts 1.00 to 2.00 lower.  
 Sows steady .50 higher.

### BARROWS AND GILTS:

Base carcass meat prices 70.00-71.00  
 Weekly top price Wednesday 72.00

### SOWS:

300-500 lbs 45.00-49.00  
 Over 500 lbs 51.50-53.50.

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**WEST CENTRAL MISSOURI WEEKLY SUMMARY**

(Kingsville and Sedalia)

Receipts 1703; Week ago 2102; Year ago 1531

Compared to last week feeders steady to 5.00 lower. Slaughter cows and bulls steady to 1.00 higher.

**FEEDER STEERS:**

Medium and Large 1 &amp; 1-2

300-400 lbs.	138.00-155.00
400-500 lbs.	128.00-134.00
500-600 lbs.	117.00-130.00
600-700 lbs.	117.00-129.00
700-750 lbs.	115.00-120.75
800-850 lbs.	Scarce

**FEEDER HEIFERS:**

Medium and Large 1 &amp; 1-2

300-400 lbs.	124.00-129.75
400-500 lbs.	115.50-126.00
500-600 lbs.	107.50-117.00
600-700 lbs.	107.00-116.50
700-800 lbs.	105.50-110.25

**REPLACEMENT COWS:**

Medium and Large 1-2, 3 to 7 yrs, 1050-1400 lbs, 2nd-3rd stage, 885.00-1135.00 per head.

**SLAUGHTER COWS:**

Breaking and Boning (70-85% lean) 52.50-61.75, high dressing 61.00-67.75. Lean (85-90%) 51.75-58.00, low dressing 43.75-51.00.

**COW & CALF PAIRS:**

Medium and Large 1-2, 2 to 7 yrs, 1000-1300 lbs, with baby to 400 lb calves, 1100.00-1300.00 per pair.

**SLAUGHTER BULLS:**

Yield Grade 1-2, 1170-2130 lbs. 67.75-73.50, high dressing 74.25-84.00.

**EAST CENTRAL MISSOURI WEEKLY SUMMARY**

(Bowling Green, Kingdom City, and Boonville)

Receipts 3770; Week ago 4312; Year ago; 3087

Compared to last week steers and heifers steady. Slaughter cows steady to firm.

**FEEDER STEERS:**

Medium and Large 1 &amp; 1-2

300-400 lbs.	133.00-154.50
400-500 lbs.	128.00-148.00
500-600 lbs.	120.00-140.00
600-700 lbs.	115.50-136.50
700-800 lbs.	113.00-127.50
800-825 lbs.	114.10-114.20

**FEEDER HEIFERS:**

Medium and Large 1 &amp; 1-2

300-400 lbs.	125.00-147.00
400-500 lbs.	115.50-129.00
500-550 lbs.	114.50-129.00
600-700 lbs.	109.00-123.00
700-775 lbs.	104.00-114.00

**SLAUGHTER STEERS:** High Select and Choice 2-3, 80.25-84.00**SLAUGHTER COWS:** Breaking, Boning, and Lean (70-90% lean) 50.00-62.00, high dressing 57.00-70.00, low dressing 45.00-55.00**SLAUGHTER HEIFERS:** High Select and Choice 2-3, 80.00-82.50**SLAUGHTER BULLS:** Yield Grade 1-2, 1200-2200 lbs. 65.00-75.00, high dressing ind. 83.75.**NORTHEAST MISSOURI WEEKLY SUMMARY**

(Palmyra, New Cambria, and Green City)

Feeder Cattle Receipts 1883; Week ago 894; Year ago 5595

Slaughter Cattle Receipts 25; Week ago 96; Year ago 69

Compared to last week steers and heifers unevenly steady. Slaughter cows steady to 2.00 higher. Slaughter steers and heifers .50-1.00 lower.

**FEEDER STEERS:**

Medium and Large 1-2

300-400 lbs.	146.00-152.00
400-500 lbs.	Scarce
500-600 lbs.	128.00-143.00
600-700 lbs.	127.00-140.25
700-800 lbs.	112.50-121.75
800-900 lbs.	110.10-119.10
900-950 lbs.	Scarce

**FEEDER HEIFERS:**

Medium and Large 1 &amp; 1-2

300-400 lbs.	Scarce
400-500 lbs.	130.50-135.50
500-600 lbs.	115.25-134.00
600-700 lbs.	115.00-125.00
700-800 lbs.	106.75-115.00
800-900 lbs.	Scarce

**SLAUGHTER STEERS:** Choice 2-3 1200-1450 lbs 81.50-83.75**SLAUGHTER COWS:** Breaking and Boning (70-85% lean) 57.00-65.00, low dressing 54.25-58.25.**SLAUGHTER HEIFERS:** Choice 2-1000-1350 lbs. 81.00-82.75**SLAUGHTER BULLS:** Yield Grade 1-2, 1350-2050 lbs. 65.00-74.00.**SOUTHEAST MISSOURI WEEKLY SUMMARY**

(Patton Junction and Fruitland)

Receipts 949; Week ago 1351; Year ago 1789

Compared to last week, steers and heifers steady to 4.00 lower.

Slaughter Cows and Bulls steady to 2.00 higher.

**FEEDER STEERS:**

Medium and Large 1-2

250-300 lbs.	136.50-151.00
300-400 lbs.	125.50-141.00
400-500 lbs.	117.50-136.00
500-600 lbs.	109.00-124.00
600-700 lbs.	101.00-116.00
700-750 lbs.	104.50-110.00

**FEEDER HEIFERS:**

Medium and Large 1-2

250-300 lbs.	129.00-135.00
300-400 lbs.	114.00-137.00
400-500 lbs.	108.00-119.00
500-600 lbs.	103.00-116.00
600-700 lbs.	97.00-112.00
700-750 lbs.	90.00-104.50

**REPLACEMENT COWS:**

Medium and Large 1-2, 2 yrs to short-solid mouth 900-1550 lbs in 1st to 3rd stage 700.00-850.00 per head.

**SLAUGHTER COWS:**

Breaking and Boning (70-85% lean) 53.00-59.00, high dressing 57.25-62.00, Lean (85-90%) 42.00-47.50.

**COW & CALF PAIRS:**

Medium and Large 1-2, 4 yrs to short-solid mouth 900-1250 lbs with 100-350 lbs calves 760.00-965.00 per pair.

**SLAUGHTER BULLS:**

Yield Grade 1-2, 1240-1950 lbs 68.00-76.00, high dressing 71.00-78.25, low dressing 63.50-72.00.

**SOUTH CENTRAL MISSOURI WEEKLY SUMMARY**

(Cuba and Vienna)

Receipts 2236; Week ago 1699; Year ago 4408

Compared to last week steers and heifers under 500 lbs. steady to 5.00 lower, over 500 lbs 3.00 lower to 4.00 higher. Slaughter Cows 1.00-2.00 higher.

**FEEDER STEERS:**

Medium and Large 1

300-400 lbs.	136.50-148.00
400-500 lbs.	128.00-145.50
500-600 lbs.	121.00-140.00
600-700 lbs.	114.00-131.50
700-850 lbs.	113.25-119.75

**FEEDER HEIFERS:**

Medium and Large 1

250-380 lbs.	133.00-144.00
400-500 lbs.	118.00-130.00
500-600 lbs.	112.00-130.00
600-700 lbs.	111.50-119.50
700-730 lbs.	108.50-112.50

**REPLACEMENT COWS:** Medium and Large 1-2, 3-6 yrs, 950-1200 lbs, 2nd to 3rd stage, 865.00-1075.00 per head.**SLAUGHTER COWS:** Breaking and Boning (70-85% lean) 53.00-59.00, high dressing 58.00-65.75, Lean (85-90%) 48.00-55.50.**COW & CALF PAIRS:** Medium and Large 1-2, Scarce**SLAUGHTER BULLS:** Yield Grade 1-2, 1400-2200 lbs, 66.00-73.25, high dressing 75.75, low dressing 64.00-65.00.**MISSOURI WEEKLY DIRECT  
SLAUGHTER CATTLE REPORT**

Weekly Receipts 600; Week ago 1200; Year ago 1200

Compared to last week, trade light. No confirmed live sales, sales on grid or dressed basis 2.00 to 4.00 higher. Demand and Seller interest light.

**STEERS:** No Sales**STEERS AND HEIFERS:**

Carcass sales: No Sales

**HEIFERS:**

No Sales

**GRADE AND WEIGHT (Grid):**

Choice 3 550-950 lbs few 136.00-138.00, Select 3 550-950 lbs few 133.00-135.00.

### MISSOURI WEEKLY DIRECT WEANER AND FEEDER PIG REPORT

Receipts: 10,369 (FOB 3722 Delivered 6647). Compared to last week, weaner and feeder pigs steady. Moderate demand for moderate supply.

Early weaned pigs 10 lb base weights.

Fob the farm, 0% negotiated.

3722 head 10 lbs 28.76-33.00 weighted average price 31.09.

Early weaned pigs 10 lb base weights.

Delivered, 0% negotiated.

2367 head 31.24-33.10 weighted average 10 lbs 32.44.

Feeder pigs in all lot sizes.

Delivered 100% negotiated

4280 head 40-50 lbs 42.00-50.00, weighted average 49.63 lbs 49.79

### MIDWEST SHEEP REVIEW

#### Slaughter Receipts

This week 49,000; Week ago 44,000; Year ago 50,000

Slaughter Lambs 4.00 lower,

Slaughter Ewes steady, Feeder

Lambs steady.

Slaughter Ewes: Utility and Good 1-

3 30.00-40.00, Cull 1 20.00-30.00

Slaughter Lambs: Choice and Prime

2-3 woolled 110-120 lbs 89.00-

91.00, 120-140 lbs 91.00-93.00

Feeder Lambs: Medium and Large

1-2 60-80 lbs 95.00-100.00, 80-100

lbs 90.00-95.00.

### WEEKLY HAY SUMMARY

Although it is still July, some would think it is already August. Hot days are drying some areas out fast, even though many areas are ahead in the rain bucket for the year. That fact only matters if rains fall at the correct times. Moisture needs are most evident in the south and lessen as you go north with some areas in the north doing just fine. Rain is forecasted for most of the state this weekend, putting a frown on the faces of county fair goers but farmers know to take it and grin any time it will come during the next couple of months. Hay baling seems to be a never-ending task this year. Piles are getting very large mostly full of beef quality hay. There is still concern with the supply of top quality hay which could become a real gold mine unless something changes before the snow flies. Hay prices remain steady, movement is light to moderate, and supply is heavy as a whole. The Missouri Department of Agriculture has a hay hotline available for both buyers and sellers. To be listed, or for a directory, call 1-800-877-4HAY(4429)(All prices per ton unless specified and most reflect delivered prices) Supreme quality Alfalfa(RFV>185) 100.00-140.00 Premium quality Alfalfa (RFV170-180) 80.00-110.00 Fair to Good quality Alfalfa(RFV130-170) Round bales 35.00-80.00 Small, Big squares and baleage (dry weight) 70.00-100.00 Good quality mixed Alfalfa and grass small square bales 2.50-3.00 per bale 30.00-45.00 per large round bale Fair to good quality Prairie hay 55.00-75.00 Good quality Brome 50.00-85.00 Good quality Timothy Hay 3.00-3.50 per small square bale Good quality Red Clover hay 30.00-60.00 Good quality Mixed Grass hay 20.00-35.00 per round bale 1.25 to 2.50 per small square Fair quality large round bales Fescue 10.00-30.00 per bale Wheat hay 50.00-60.00 Wheat straw 1.50-3.00 per small square bale

### WHOLESALE FEEDSTUFFS PRICES (DOLLARS PER TON-BULK BASIS)

Area	Soybean Meal 48% Solvent	Cottonseed Meal 41% Solvent	Meat Meal	Wheat Middlings
Kansas City	260.50	206.75	285.00	57.00
St. Louis	270.00	210.00	282.50	54.50

### WEEKLY LIVESTOCK SLAUGHTER

#### CATTLE

#### HOGS

#### SHEEP

Week to date	641,000	1,892,000	49,000
Last week	635,000	1,908,000	44,000
Last Year	726,000	1,817,000	50,000
2004 yr. to date	18,246,000	55,822,000	1,484,000
2003 yr. to date	20,217,000	54,442,000	1,576,000

### MIDWEST EGG REVIEW

Prices on large .08 higher, all other sizes of eggs steady. IOWA-MINNESOTA-WISCONSIN: Prices paid to producers. (cents per dz.) Large .34-.41, Medium .16-.20, Small .10-.12.

### By-Product Feed Prices

Soy Hulls Mexico, MO 70.00, Alfalfa Pellets 17% St Louis, MO 120.00, Distillers Grain dried, Macon, MO 118.00, Corn Gluten Feed pelleted, Decatur, IL 63.00, Brewers Grain pressed 70% moisture, St Louis, MO 34.00. Prices per ton.

### WEEKLY COMMODITY GRAIN FUTURES TRENDS

Compared to last Friday: Soybeans .19 to .38 lower, Wheat .02 to .05 lower, Corn .15 to .16 lower, KC Wheat .03 to .07 lower, Soybean Meal 9.90 to 22.80 lower. (All price trends approximate ranges).

#### Daily Grain Futures Closes

	Mon.	Tues.	Wed.	Thurs.	Fri.
Soybeans					
Aug	707 1/2	725	707 1/2	657 1/2	669 1/2
Sep	658	660	626 3/4	600 1/2	621 1/4
Nov	647 3/4	647	612	593 3/4	611 1/2
Jan	652 3/4	653	620 1/2	599 1/2	619
Mar	657 1/2	657	625	607 1/2	625
Wheat					
Sep	335 1/2	331 1/4	324	322 3/4	328 3/4
Dec	348	344 1/2	337 1/2	336 1/4	342 1/4
Mar	358 1/2	355 3/4	348 1/4	347 3/4	353 3/4
May	361 1/2	359	351	350	357 1/2
Jul	360 1/2	359 3/4	354 1/4	352 3/4	360
Corn					
Sep	237	234	226 1/4	219 1/4	223 3/4
Dec	245	242	234 1/2	227 3/4	232
Mar	252 3/4	250 1/4	242 3/4	236	240 1/2
May	259	256	248 1/2	242	246 3/4
Jul	262 1/2	260	252 3/4	246 1/2	251 1/2
KC Wheat					
Jul	366	361 1/2	355 1/4	355 1/4	358
Sept	365	363 1/4	357 3/4	366 3/4	369
Dec	375 1/2	374 1/4	368 1/4	376	377 1/2
Mar	383	380 3/4	376	378 1/2	380
May	383 1/2	382	378	371	375
SB Meal					
Aug	242.00	244.50	237.80	219.00	218.00
Sep	222.40	223.50	213.80	196.30	201.70
Oct	204.10	204.00	192.80	184.80	190.20
Dec	202.00	201.80	189.80	183.40	188.80
Jan	202.50	202.00	191.30	184.50	189.80

### WEEKLY COMMODITY FUTURES TRENDS

Compared to last Friday: Live Cattle 3.00 to 4.30 higher, Lean Hogs .10 to 2.42 higher, Pork Bellies uneven nearby 1.10 to 2.05 higher, others .45 to .50 lower, Feeder Cattle 2.95 to 6.18 higher.

#### Daily Futures Closes

	Mon.	Tues.	Wed.	Thurs.	Fri.
Cattle					
Jul	82.00	82.00	82.00	85.00	85.00
Aug	83.10	83.12	85.25	87.97	86.90
Oct	85.85	85.55	87.12	90.12	89.30
Dec	86.07	86.05	87.92	90.27	89.95
Feb	87.47	87.70	89.30	91.22	90.97
Lean Hogs					
Aug	74.22	74.42	74.00	74.12	75.57
Oct	65.27	65.22	64.47	64.70	65.47
Dec	61.22	61.22	60.95	60.80	61.02
Feb	60.67	60.85	61.40	61.37	61.25
Apr	60.62	60.95	61.35	61.30	61.10
Prk Bel					
Jul	112.35	113.82	112.62	110.70	113.70
Aug	107.22	107.97	107.70	104.95	107.87
Feb	93.80	93.95	94.00	93.00	94.65
Mar	92.90	93.00	93.02	93.02	93.05
May	94.75	94.75	94.75	94.75	94.75
Fdr Cat					
Aug	109.07	109.15	111.92	114.65	114.70
Sep	108.20	108.27	111.15	113.67	113.72
Oct	106.62	106.55	109.02	111.75	111.72
Nov	104.47	104.37	106.72	109.30	108.85
Jan	101.75	101.60	103.25	104.90	104.55
Milk					
Jul	14.67	14.67	14.69	14.69	14.83
Aug	13.95	14.15	14.25	14.30	14.25
Sep	14.90	15.02	15.34	15.30	15.33

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To be published weekly by the  
Missouri Department of Agriculture  
1616 Missouri Blvd.  
Jefferson City, MO 65109

Postmaster: Send address changes to:  
Missouri Department of Agriculture  
P.O. Box 630  
Jefferson City, MO 65102

Periodicals postage paid at  
Jefferson City, Missouri

## Market News Hotline 1-573-522-9244

July 23, 2004

### MISSOURI GRAIN WEEKLY TRENDS

Soybeans .50 to .70 lower  
Wheat .01 to .07 lower  
Corn .15 lower  
Grain Sorghum .18 to .32 lower

#### Weekly Missouri Selected Cash Grain Bids

Area	#1 Soybean	#2 Soft Wheat	#2 Corn	#2 Grain Sorghum
<b>Kansas City</b>				
Monday	7.33	3.55	2.22	3.93
Tuesday	7.25	3.53	2.19	3.88
Wednesday	6.87	3.48	2.11	3.75
Thursday	6.54-6.58	3.45	2.04	3.63
Friday	6.72	3.48	2.09	3.70
<b>St. Louis</b>				
Monday	7.25-7.43	3.44	2.45-2.47	4.00
Tuesday	7.53-7.55	3.42	2.42-2.44	3.94
Wednesday	7.38-7.43	3.35	2.36-2.39	3.80
Thursday	6.85-6.88	3.36	2.30-2.34	3.67
Friday	6.87	3.37	2.36	3.75
<b>Central</b>				
Monday	7.08-7.18	3.33-3.41	2.29-2.32	3.48
Tuesday	7.04-7.25	3.27-3.36	2.26-2.29	3.42
Wednesday	7.20-7.57	3.19-3.29	2.18-2.21	3.26
Thursday	6.37-6.58	3.18-3.28	2.11-2.14	3.14
Friday	6.49-6.70	3.24-3.34	2.16	3.23
<b>S.E. MO</b>				
Monday	7.26-7.54	3.29-3.40	2.34-2.38	3.66-4.21
Tuesday	7.74-7.75	3.25-3.36	2.27-2.35	3.60-4.16
Wednesday	7.20-7.57	3.18-3.28	2.20-2.28	3.46-4.03
Thursday	7.01-7.07	3.17-3.24	2.16-2.21	3.35-3.92
Friday	6.72-7.14	3.23-3.32	2.25-2.28	3.42-3.98

(PRICES PER BU. EXCEPT GR. SORG. PER CWT)  
\*NEW CROP

### Northeast Missouri Delivered Saw Logs \*

Doyle Scale	cttnwd		per log		sft mpl		per log		sycmr		per log	
	Length	DIB***	avg.	avg.	avg.	avg.	avg.	avg.	avg.	avg.	avg.	avg.
	ft.	in.	\$/MBF	\$/MBF	\$/MBF	\$/MBF	\$/MBF	\$/MBF	\$/MBF	\$/MBF	\$/MBF	\$/MBF
grade saw	10	12	172.90	6.92	218.61	8.74	174.00	6.96				
logs*****	10	16	176.25	15.86	390.70	35.16	204.35	18.39				
	10	20	212.00	33.92	465.20	74.43	225.50	36.08				
	8	16	170.00	12.24	348.61	25.10	187.60	13.51				
below grade logs												
Ties	10	13	0	0	0	0	0	0				
blocking	8	12	174.20	5.57	182.10	5.83	170.05	5.44				
pallet	8	12	173.50	5.55	179.50	5.74	169.81	5.43				

\*This is a **delivered** log report. It **does not** represent or imply prices paid for standing timber on your land. Values of standing timber can vary significantly from delivered due to the following: proximity to solid roads and saw mills, size of offering and proximity to other offerings, land terrain, prevailing conditions, quality, size, density, and species of timber.

#### Definitions:

\*\* **DIB** = diameter inside bark at small end

\*\*\* **MBF** = 1,000 board feet

\*\*\*\* **Weighted Average** = value of logs at the weighted average board foot price figured at Doyle Scale

\*\*\*\*\* **Logs** = The prices in this report are for logs that are classified as U.S. Forestry grade one logs and more specifically described by the DIB and length in the report, as well as by:

- three sides clear
- both ends solid
- determined to be sound and of good quality by buyer

Buyers use many criteria to determine the soundness and quality of a log, including, but not limited to: ring size, frost cracks, sweep, stain, back thickness, scars, crook, and color.

To realize the most from the sale of timber, it is recommended to seek the advice of a professional forester. For more information call 1-800-328-1165.