

# Weekly Market Summary

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Matt Blunt, Governor

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## MISSOURI WEEKLY FEEDER CATTLE WEIGHTED AVERAGE REPORT

Receipts 24,775; Week ago 24,924; Year ago 17,492  
 Medium and Large 1 (Medium Flesh)

Fdr. STEERS:		Fdr. HEIFERS:		Hols. STEERS	
364 lbs.	143.10	363 lbs.	132.35	358 lbs.	119.21
456 lbs.	133.28	454 lbs.	122.96	450 lbs.	114.43
547 lbs.	127.05	544 lbs.	117.19	560 lbs.	101.12
643 lbs.	120.08	644 lbs.	111.71	639 lbs.	96.86
750 lbs.	110.93	733 lbs.	106.39	745 lbs.	86.95
838 lbs.	113.25	815 lbs.	101.27	837 lbs.	85.00
949 lbs.	102.27			995 lbs.	75.00

## SOUTHERN MISSOURI WEEKLY SUMMARY (West Plains, Gainesville)

Receipts: 5400; Week ago 6271; Year ago 5076  
 Compared to last week, steers under 450 lbs steady to 2.00 higher, over 450 lbs steady to 2.00 lower. Heifers under 500 lbs steady, 500-700 lbs firm to 3.00 higher, over 700 lbs weak to 2.00 lower. Slaughter Cows steady to 2.00 higher, Bulls steady to weak.

STEERS: Medium and Large 1		HEIFERS: Medium and Large 1	
300-400 lbs.	139.00-155.00	300-400 lbs.	128.00-140.00
400-450 lbs.	132.00-150.50	400-500 lbs.	115.00-130.00
450-500 lbs.	124.00-134.00	500-600 lbs.	111.00-125.00
500-600 lbs.	114.00-129.50	600-700 lbs.	105.00-117.50
600-700 lbs.	111.00-120.00	700-750 lbs.	Scarce
700-725 lbs.	107.50-112.25		
800-850 lbs.	Scarce		

### Large 3 Holsteins

480-515 lbs.	100.00-104.50
Pkg 597 lbs.	92.00
Lot 763 lbs.	88.50
800-850 lbs.	86.50-86.75

**SLAUGHTER BULLS:** Yield Grade 1-2, 1400-2150 lbs., 64.00-72.00, low dressing 57.00-65.00

**COW & CALF PAIRS:** Medium and Large 1-2, Scarce

### SLAUGHTER COWS:

Breaking and Boning (70-85% lean) 49.00-56.50, high dressing 54.00-59.00. Lean (85-90%) 47.00-53.50, low dressing 42.00-47.00.

### REPLACEMENT COWS:

Medium and Large 1-2, 3 to 7 yrs. 1100-1500 lbs, 2nd and 3rd stage, 800.00-950.00 per head. Several ss and bm 1100-1365 lbs. 2nd and 3rd stage 650.00-750.00 per head.

## SOUTHWEST MISSOURI WEEKLY SUMMARY (Joplin and Springfield)

Feeder Cattle Receipts 6800; week ago 7510; year ago 7329  
 Cow and Bull Receipts 1928; week ago 1470; year ago 1200  
 Dairy Cattle Receipts 1538, (Norwood 08/11/05)  
 Compared to last week, feeder steers and heifers under 600 lbs steady to 5.00 lower, 600-800 lbs steady to 2.00 lower, over 800 lbs 2.00 to 3.00 higher. Slaughter cows and bulls fully steady.

STEERS: Medium and Large 1		HEIFERS: Medium and Large 1	
400-500 lbs.	129.00-140.00	300-400 lbs.	Scarce
500-600 lbs.	121.00-129.50	400-500 lbs.	116.50-125.00
600-700 lbs.	111.00-119.50	500-600 lbs.	109.50-123.00
700-800 lbs.	105.00-111.50	600-700 lbs.	105.75-114.00
800-900 lbs.	102.00-109.25	700-800 lbs.	103.00-105.50
900-1000 lbs.	103.75	800-900 lbs.	100.50-102.00

### HOLSTEINS: Large Frame 3

300-400 lbs.	118.00-121.00
400-500 lbs.	107.00-121.00
500-600 lbs.	93.00-111.00
600-700 lbs.	93.50-102.00
700-800 lbs.	86.50-88.00
800-900 lbs.	82.00-84.50
Pkg 995 lbs.	75.00

**REPLACEMENT COWS:** Medium and Large 1-2, 2 yrs to short solid, 900-1325 lbs, 2nd and 3rd stage, 1050.00-1175.00 per head.

**COW & CALF PAIRS:** Medium and Large 1-2, 2 yrs to ss, 950-1325 lbs. with baby-325 lb calves 975.00-1285.00 per pair.

### Dairy Cattle Sales

Springer Heifers: Supreme 1900.00-2170.00, Approved 1675.00-1900.00, Bred 4-6 months: Supreme 1925.00-2250.00, Approved 1675.00-1900.00 Open Heifers: Approved 700-800 lbs 1370.00-1590.00, 600-700 lbs 1200.00-1510.00, 500-600 lbs 1200.00-1360.00, 400-500 lbs 1040.00-1310.00. Baby Calves: Holstein Heifers 560.00-670.00. Bulls 170.00-230.00.

**SLAUGHTER COWS:** Breaking and Boning (70-85% lean) 52.00-61.50, high dressing 58.00-63.50 Lean (85-90%) 47.00-53.50, low dressing 40.00-47.50.

**SLAUGHTER BULLS:** Yield Grade 1-2, 1245-2265 lbs. 65.00-73.50, high dressing 74.00-76.50, low dressing 60.00-67.00.

## INTERIOR MISSOURI DIRECT HOGS

Weekly Receipts 9202; Week ago 10,243; Year ago 14,818  
 Compared to last weeks close barrows and gilts 3.00 higher.  
 Sows steady to 1.00 lower.

**BARROWS AND GILTS:**  
 Base carcass meat prices 63.00-64.00  
 Weekly top price Friday 64.00

**SOWS:**  
 300-500 lbs 34.00-37.00  
 Over 500 lbs 38.00-40.00

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**WEST CENTRAL MISSOURI WEEKLY SUMMARY**

(Kingsville)

Receipts 572; Week ago 1039; Year ago 1139

Compared to last week feeder steers and heifers under 500 lbs not well tested, steer over 500 lbs 3.00-7.00 higher, heifers over 500 lbs steady to 2.00 lower. Slaughter cows steady to firm.

FEEDER STEERS:

Medium and Large 1&amp; 1-2

300-400 lbs	Scarce
400-500 lbs.	129.00-139.00
500-600 lbs.	118.50-134.00
600-700 lbs.	114.75-127.50
700-800 lbs.	110.35-118.50
800-850 lbs.	102.50-103.75

FEEDER HEIFERS:

Medium and Large 1 &amp; 1-2

300-400 lbs.	Scarce
450-500 lbs.	119.50-132.00
500-600 lbs.	113.00-125.50
600-700 lbs.	109.50-120.00
700-750 lbs.	104.50-107.50
800-850 lbs.	Scarce

REPLACEMENT COWS:

Medium and Large 1-2, Scarce

SLAUGHTER COWS: Breaking and Boning (70-85% lean) 52.00-55.00, high dressing 56.00-57.50, Lean (85-90%) 50.00-53.75.COW & CALF PAIRS: Medium and Large 1-2 ScarceSLAUGHTER BULLS: Yield Grade 1-2, 1490-2050 lbs 64.00-71.75, low dressing 62.50.**EAST CENTRAL MISSOURI WEEKLY SUMMARY**

(Bowling Green, Kingdom City, and Boonville)

Receipts: 4671; Week ago 3653; Year ago; 4893

Compared to last week feeder steers and heifers steady to firm. Slaughter cows steady to firm.

FEEDER STEERS:

Medium and Large 1&amp; 1-2

300-400 lbs.	130.00-161.00
400-500 lbs.	120.00-141.00
500-600 lbs.	115.0-140.00
600-700 lbs.	105.00-128.00
700-800 lbs.	105.00-119.50
800-900 lbs.	103.75-111.75
900-1000 lbs.	96.50-106.50

FEEDER HEIFERS:

Medium and Large 1 &amp; 1-2

300-400 lbs.	120.00-138.50
400-500 lbs.	110.00-136.50
500-600 lbs.	105.00-125.00
600-700 lbs.	100.00-118.00
700-775 lbs.	100.00-110.50

SLAUGHTER STEERS:

High Select and Choice 2-3 77.00-79.85

SLAUGHTER COWS: Breaking, Boning, and Lean (70-90% lean) 45.00-55.00, high dressing 55.00-60.00, low dressing 35.00-45.00SLAUGHTER HEIFERS:

High Select and Choice 2-3 76.00-78.50

SLAUGHTER BULLS: Yield Grade 1-2, 1250-2350 lbs, 62.00-72.00, high dressing ind. 73.00.**NORTHEAST MISSOURI WEEKLY SUMMARY**

(Palmyra, New Cambria and Green City)

Feeder Cattle Receipts 3042; week ago 423; year ago 3883

Slaughter Cattle Receipts 35; week ago 138; year ago 89

Compared to the last week steers steady and heifers to 4.00 higher. Slaughter cows steady, Slaughter steers and heifers steady to 1.00 lower.

FEEDER STEERS:

Medium and Large 1-2

300-400 lbs.	143.00-165.00
400-500 lbs.	136.50-144.50
500-600 lbs.	127.25-140.50
600-700 lbs.	120.25-135.50
700-800 lbs.	113.90-124.50
800-900 lbs.	112.50-116.90

FEEDER HEIFERS:

Medium and Large 1-2

300-400 lbs.	133.50-141.25
400-500 lbs.	127.00-131.50
500-600 lbs.	115.00-127.10
600-700 lbs.	109.00-122.25
700-800 lbs.	104.00-108.90
800-850 lbs.	Scarce

SLAUGHTER STEERS: Choice 2-3, 1100-1500 lbs 76.00-78.50SLAUGHTER COWS: Breaking and Boning (75-85% lean) 52.00-58.25, low dressing 48.00-52.00SLAUGHTER HEIFERS: Choice 2-3, ScarceSLAUGHTER BULLS: Yield Grade 1-2, 1300-2150 lbs 65.25-72.25**SOUTHEAST MISSOURI WEEKLY SUMMARY**

(Patton Junction and Fruitland)

Receipts 1336; Week ago 1257; Year ago 1344

Compared to last week feeder steers 2.00 to 5.00 higher, heifers uneven 2.00 higher to 2.00 lower, Slaughter cows and bulls 2.00 higher.

FEEDER STEERS:

Medium and Large 1-2

250-300 lbs.	145.00-150.00
300-400 lbs.	123.00-149.00
400-500 lbs.	115.25-136.00
500-600 lbs.	110.50-129.00
600-700 lbs.	108.00-126.00
700-800 lbs.	99.50-112.00
800-900 lbs.	95.00-102.00

FEEDER HEIFERS:

Medium and Large 1-2

250-300 lbs.	122.00-141.00
300-400 lbs.	121.00-139.00
400-500 lbs.	108.00-129.00
500-600 lbs.	99.00-115.00
650-675 lbs.	97.00-108.00
Pkg 846 lbs.	88.50

REPLACEMENT COWS:

Medium and Large 1-2, 2 to 7 yrs 920-1435 lbs in 2nd to 3rd stage 750.00-995.00 per head. AI bred heifers 1200.00 per head.

SLAUGHTER COWS: Breaking and Boning (70-85% lean) 47.00-53.00, high dressing 55.00-58.00, Lean (85-90%) 39.00-45.00.COW & CALF PAIRS: Medium and Large 1-2, 2 to 7 yrs, 980-1415 lbs with 110-250 lb calves 810.00-1150.00 per pair.SLAUGHTER BULLS: Yield Grade 1-2, 1240-2050 lbs 62.00-65.50, high dressing 68.50-69.00, low dressing 56.00-60.50.**SOUTH CENTRAL MISSOURI WEEKLY SUMMARY**

(Cuba, Vienna)

Receipts 2449; Week ago 3063; Year ago 2217

Compared to last week steers steady to 4.00 lower, except some 500-700 lbs 2.00 to 3.00 higher, heifers steady to 3.00 lower. Slaughter cows steady to 1.00 higher.

FEEDER STEERS:

Medium and Large 1

300-400 lbs.	135.00-151.50
400-500 lbs.	125.00-140.00
500-600 lbs.	119.00-132.00
600-700 lbs.	112.00-127.00
700-800 lbs.	106.35-113.50
800-900 lbs.	99.50-107.85

FEEDER HEIFERS:

Medium and Large 1

300-400 lbs.	126.00-141.00
400-500 lbs.	115.00-132.00
500-600 lbs.	110.00-122.50
600-700 lbs.	107.50-123.00
700-800 lbs.	Scarce

REPLACEMENT COWS:

Medium and Large 1-2, 3-7 yrs 1090-1400 lbs 2nd and 3rd stage, 800.00-985.00 per head.

SLAUGHTER COWS: Breaking and Boning (70-85% lean) 49.75-56.00, High dressing 54.50-60.00, Lean (85-90%) 44.00-51.00, low dressing 37.50-44.00.COW & CALF PAIRS: Medium 1-2, 2 to 8 yrs, 970-1250 lbs. with baby-300 lbs. calves some back in 1st stage, 850.00-1360.00 per pair.SLAUGHTER BULLS: Yield Grade 1-2, 1350-2070 lbs, 61.25-69.50, high dressing 69.00-70.00.**MISSOURI WEEKLY DIRECT  
SLAUGHTER CATTLE REPORT**

Weekly Receipts 1000; Week ago 200; Year ago 400

Compared to last week, trade very slow. No good comparison on live sales, dressed sales on grid basis steady to 2.00 higher. Demand and seller interest light to moderate.

STEERS: 50-70% Choice 1200-1300 lbs. 79.00STEERS AND HEIFERS: Carcass sales: No SalesHEIFERS: No SalesGRADE AND WEIGHT (Grid): Choice 3 550-950 lbs 126.00-130.00, Select 3 550-950 lbs. 119.00-120.00.

**MISSOURI WEEKLY DIRECT  
WEANER AND FEEDER PIG REPORT**

Receipts: 14,174 (FOB 734 Delivered 13,340)  
Compared to last week, weaner pigs steady to 1.00 higher, feeder pigs steady. USDA National Feeder Pig Report indicates weaner and feeder pigs steady.

Fob the farm, 100 % formulated  
734 head 10 lbs 30.21-31.27 weighted average 10 lbs 30.93

Early weaned pigs 10 lb base weights  
Delivered, 70.6% formulated. (6100 head Ark to Ill and Neb)  
15,580 head 10 lbs 31.86-34.99 weighted average 10 lbs 32.73

Feeder pigs in all lot sizes  
Delivered 72.4% formulated  
760 head 40-50 lbs 43.00-48.61 weighted average 42.8 lbs 44.66

**MIDWEST SHEEP REVIEW**

Slaughter Receipts: 47,000; Week ago 47,000; Year ago 51,000

Slaughter Lambs steady                      Slaughter Ewes: Utility and Good  
Slaughter Ewes steady                      1-3 35.00-45.00, Cull 1 25.00-  
Feeder Lambs steady                          35.00.

Slaughter Lambs: Choice and              Feeder Lambs: Medium and Large  
Prime 2-3 110-120 lbs 99.00-              1-2 50-70 lbs 110.00-125.00, 70-90  
101.00, 120-140 lbs 101.00-103.00      lbs 95.00-110.00.

**Missouri Weekly Hay Summary**

Rain over Missouri this past week has been measured in inches instead of drops. Pastures have responded to the moisture and cooler temperatures in a positive fashion and are already an emerald green. Some producers feeling now that another cutting of hay may be possible, barring an early frost. Hay movement is moderate to heavy this week, even though oil prices set another high, making transportation costs continue to go up, prices are reported as steady to firm and supply is moderate to light. The Missouri Department of Agriculture has a hay hotline available for buyers and sellers. To be listed, or for a directory, call 1-800-877-4HAY(4429).(All prices per ton unless specified) Supreme quality Alfalfa(RFV>185) 115.00-145.00 premium quality Alfalfa(RFV170-180) 90.00-125.00 Fair to Good quality Alfalfa(RFV130-170) Round bales 30.00-80.00 Small, Big squares 70.00-100.00 Good quality mixed Alfalfa and grass small square bales 2.50-3.50 per bale 20.00-50.00 per large round bale Fair to good quality Prairie hay 35.00-60.00 Good quality Brome 40.00-70.00 Fair quality Brome and mixed with grass round bales 10.00-25.00 per bale Good quality Timothy Hay 3.00-4.50 per small square bale Good quality Red Clover hay 25.00-50.00 Good quality Mixed Grass hay 20.00-30.00 per round bale 1.25-2.50 per small square Fair quality large round bales Fescue 10.00-25.00 per bale Wheat hay 40.00-60.00 Wheat straw 2.50-3.50 per small bale, Green Chopped Corn Silage 18.00-23.00 per ton.

**WHOLESALE FEEDSTUFFS PRICES  
(DOLLARS PER TON-BULK BASIS)**

Area	Soybean Meal 48% Solvent	Cottonseed Meal 41% Solvent	Meat Meal	Wheat Middlings
Kansas City	201.70	176.00	152.50	48.50
St. Louis	215.00	170.00	155.00	51.00

**WEEKLY LIVESTOCK SLAUGHTER**

	CATTLE	HOGS	SHEEP
Week to date	661,000	1,991,000	46,000
Last week	629,000	1,918,000	47,000
Last Year	637,000	2,024,000	50,000
2005 yr. to date	20,179,000	63,408,000	1,599,000
2004 yr. to date	20,757,000	63,744,000	1,690,000

**MIDWEST EGG REVIEW**

Large .05 higher, Medium .04 higher, and Small steady. IOWA-MINNESOTA-WISCONSIN: Prices paid to producers. (cents per dz.) Large .21-.30, Medium .11-15, Small .05-.07.

**WEEKLY COMMODITY GRAIN FUTURES TRENDS**

Compared to last Friday: Soybeans .31 to .46 lower, Wheat .01 to .04 higher, Corn .06 to .08 lower, KC Wheat .04 to .09 higher, Soybean Meal 14.80 to 15.40 lower.

Daily Grain Futures Closes

	Mon.	Tues.	Wed.	Thurs.	Fri.
Soybeans					
Sep	612 3/4	616 3/4	615	609 3/4	597 1/4
Nov	619 3/4	625	624 3/4	620 1/4	607 1/2
Jan	624 1/4	630 1/2	631 1/2	627	613 3/4
Mar	627 1/4	632 1/2	634 1/4	633	620 1/2
May	630 1/2	635 1/2	638	634 1/2	623 1/4
Wheat					
Sep	315 3/4	310 1/4	314 1/4	320 3/4	325 1/4
Dec	331 1/4	325	329 1/4	335 1/2	339 1/4
Mar	343 3/4	337 3/4	341 3/4	348	351 1/2
May	349 1/2	344	348	354	357 1/2
Jul	352	347	349 3/4	354 3/4	358 3/4
Corn					
Sep	210 1/2	209 1/2	213	211 1/4	210 1/4
Dec	223 1/4	222 1/4	226 1/2	224 3/4	223 1/2
Mar	233	232	236 1/4	234 1/2	233
May	239 1/4	238 1/4	242 1/4	240 3/4	239 1/4
Jul	243 1/2	242 1/2	246 3/4	245 1/4	243 1/2
KC Wheat					
Sep	340 1/2	338	340	345	350 1/2
Dec	348	342	346	342 1/2	359 1/4
Mar	351 1/2	346	349 1/4	344 1/2	361 3/4
May	352 1/2	353 1/2	348 1/2	356	361
Jul	351 1/2	349	353	357	362
SB Meal					
Sep	191.60	192.70	191.60	190.90	186.80
Oct	191.50	192.80	191.50	191.20	187.10
Dec	193.20	194.80	193.80	193.10	189.40
Jan	194.00	195.50	195.00	194.20	190.20
Mar	195.80	197.00	196.90	196.40	192.90

**WEEKLY COMMODITY FUTURES TRENDS**

Compared to last Friday: Live Cattle .85 to 2.03 higher, Lean Hogs .52 to 3.63 higher, Pork Bellies .40 to 3.05 higher, Feeder Cattle 1.33 to 2.35 higher.

Daily Futures Closes

	Mon.	Tues.	Wed.	Thurs.	Fri.
Cattle					
Aug	78.80	78.77	79.15	79.77	80.47
Oct	79.87	79.90	80.40	80.75	82.10
Dec	82.75	82.95	83.27	83.87	84.82
Feb	85.22	85.40	85.57	86.15	86.85
Apr	84.10	84.20	84.25	84.52	84.95
Lean Hogs					
Oct	60.20	60.75	61.02	61.32	62.15
Dec	58.60	58.87	58.90	58.55	59.87
Feb	60.10	60.25	60.12	60.00	60.65
Apr	60.17	60.60	60.15	59.67	59.97
May	63.30	61.80	61.30	61.22	61.32
Prk Bel					
Aug	70.52	71.25	70.75	70.85	71.57
Feb	85.50	85.77	85.70	83.70	83.90
Mar	83.30	85.30	85.70	83.70	83.72
May	84.75	85.50	87.50	86.75	87.05
Jul	—	—	—	—	—
Fdr Cat					
Aug	109.67	109.92	110.25	110.37	110.60
Sep	107.10	107.40	107.62	108.55	108.97
Oct	105.90	106.30	106.32	107.05	107.65
Nov	104.70	104.67	104.95	105.75	106.40
Jan	101.70	101.95	102.00	102.47	102.97
Milk					
Aug	13.59	13.60	13.61	13.60	13.58
Sep	13.98	14.07	13.98	13.80	13.95
Oct	14.05	14.04	13.86	13.67	13.75

**Market News Hotline**  
**1-573-522-9244**

**August 19, 2005**

**MISSOURI GRAIN WEEKLY TRENDS**

Soybeans .43 to .51 lower  
 Wheat .05 to .10 lower  
 Corn .08 to .11 lower  
 Grain Sorghum .04 to .21 lower

**Weekly Missouri Selected Cash Grain Bids**

Area	#1 Soybean	#2 Soft Wheat	#2 Corn	#2 Grain Sorghum
<u>Kansas City</u>				
Monday	6.26	3.56	1.86-1.91	3.37-3.46
Tuesday	6.52	3.53	1.85-1.91	3.34-3.43
Wednesday	6.25	3.55	1.88	3.43-3.52
Thursday	6.20	3.60	1.86	3.39-3.48
Friday	6.08	3.66	1.85	3.38-3.46
<u>St. Louis</u>				
Monday	6.14	3.15	2.12-2.15	4.10
Tuesday	6.15-6.16	3.05	2.09-2.12	4.05
Wednesday	6.08-6.09	3.03	2.05-2.13	4.10
Thursday	6.04-6.05	3.13	2.06-2.14	4.19
Friday	5.91-5.93	3.17	2.05-2.10	4.17
<u>Central</u>				
Monday	5.87-6.00	3.06-3.11	1.79-1.81	2.87
Tuesday	5.91-6.04	3.00-3.05	1.80-1.83	2.85
Wednesday	5.89-6.02	3.04-3.09	1.86	2.96
Thursday	5.84-5.98	3.11-3.16	1.84	2.93
Friday	5.71-5.86	3.15-3.20	1.83	2.91
<u>S.E. MO</u>				
Monday	6.05-6.09	2.98-3.06	2.00-2.04	3.92-3.98
Tuesday	6.05-6.10	2.89-2.97	1.94-2.01	3.85-3.98
Wednesday	6.04-6.07	2.89-3.00	1.94-2.02	3.94-3.98
Thursday	5.97-6.00	3.02-3.07	1.93-1.99	3.87-4.02
Friday	5.82-5.87	3.06-3.12	1.92-1.99	3.83-3.94

(PRICES PER BU. EXCEPT GR. SORG. PER CWT)  
 \*NEW CROP

**Northeast Missouri Delivered Saw Logs \***

Doyle Scale	wht.oak		rd. oak		Blk. Wnt			
	wtd.avg. \$ per log		wtd.avg. \$ per log		wtd.avg. \$ per log			
	Length	DIB**	¢/bf	avg****	¢/bf	avg.	¢/bf	avg.
grade saw	10	12	31.41	12.56	24.15	9.66	71.65	28.66
logs*****	10	16	47.61	42.85	41.87	37.68	113.55	102.20
	10	20	60.44	96.70	47.62	76.19	131.02	209.63
	8	16	45.32	32.63	38.61	27.80	108.85	78.37
stave logs	8.5	20	70.21	63.19				
below grade logs								
tie logs	10	13	23.61	11.95	21.57	10.92	0.00	0.00
blocking	8	12	19.21	6.15	19.25	6.16	20.61	6.60
pallet	8	12	19.05	7.62	19.05	7.62	20.61	8.24

\*This is a delivered log report. It does not represent or imply prices paid for standing timber on your land. Values of standing timber can vary significantly from delivered due to the following: proximity to solid roads and saw mills, size of offering and proximity to other offerings, land terrain, prevailing conditions, quality, size, density, and species of timber.

**Definitions:**

\*\* DIB = diameter inside bark at small end

\*\*\* MBF = 1,000 board feet

\*\*\*\* **Weighted Average** = value of logs at the weighted average board foot price figured at Doyle Scale

\*\*\*\*\* **Logs** = The prices in this report are for logs that are classified as U.S. Forestry grade one logs and more specifically described by the DIB and length in the report, as well as by:

- three sides clear
- both ends solid
- determined to be sound and of good quality by buyer

Buyers use many criteria to determine the soundness and quality of a log, including, but not limited to: ring size, frost cracks, sweep, stain, back thickness, scars, crook, and color.

To realize the most from the sale of timber, it is recommended to seek the advice of a professional forester. For more information call 1-800-328-1165.