

Weekly Market Summary

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MISSOURI WEEKLY FEEDER CATTLE WEIGHTED AVERAGE REPORT

Receipts 53,021; Week ago 45,500; Year ago 56,623
 Medium and Large 1 (Medium Flesh)

Fdr. STEERS:		Fdr. HEIFERS:		Hols. STEERS	
366 lbs.	156.66	361 lbs.	134.60	375 lbs.	116.17
456 lbs.	140.76	455 lbs.	125.15	451 lbs.	109.34
558 lbs.	126.06	548 lbs.	115.19	549 lbs.	95.26
648 lbs.	118.66	645 lbs.	111.95	652 lbs.	87.78
739 lbs.	114.23	733 lbs.	108.16	792 lbs.	87.57
844 lbs.	113.97	870 lbs.	102.78	815 lbs.	88.73
952 lbs.	109.48	927 lbs.	103.64	982 lbs.	76.75

SOUTHERN MISSOURI WEEKLY SUMMARY (West Plains, Gainesville)

Receipts: 12,900; Week ago 6822; Year ago 10,785
 Compared to last week, steer and heifer calves unevenly steady to 3.00 lower, most weaned 500 to 650 lbs steers steady to 3.00 higher, yearling cattle unevenly 2.00 higher to 2.00 lower. Slaughter cows steady to 2.00 lower, bulls weak to 2.00 lower.

STEERS:		HEIFERS:	
Medium and Large 1		Medium and Large 1	
300-400 lbs.	155.00-167.50	300-400 lbs.	130.00-141.00
400-450 lbs.	138.50-153.00	400-500 lbs.	113.50-128.00
450-500 lbs.	134.00-145.00	500-600 lbs.	105.00-119.50
500-550 lbs.	130.00-141.50	600-700 lbs.	100.00-115.00
550-600 lbs.	115.50-132.00	700-770 lbs.	100.00-107.50
600-700 lbs.	107.00-127.00		
700-800 lbs.	105.00-114.50		

Large 3 Holsteins

Pkg 521 lbs.	100.00
775-910 lbs.	87.50-89.75

SLAUGHTER BULLS: Yield Grade 1-2, 1250-2330 lbs, 54.00-61.00, low dressing 50.50-55.00.

COW & CALF PAIRS: Medium and Large 1-2, 5 yrs to ss, 1150-1400 lbs, with baby-350 lbs calves at side, 1000.00-1180.00 per pair.

SLAUGHTER COWS:

Breaking and Boning (70-85% lean) 43.00-53.00, high dressing 48.50-55.00. Lean (85-90%) 37.50-46.00, low dressing 30.00-38.00.

REPLACEMENT COWS:

Medium and Large 1-2, 3 to 7 yrs, 1050-1460 lbs, 2nd and 3rd stage, 750.00-900.00 per head. Several blk/bwf 900.00-1100.00 per head, Short-solid 1090-1360 lbs 2nd and 3rd stage 630.00-800.00 per head.

SOUTHWEST MISSOURI WEEKLY SUMMARY (Joplin and Springfield)

Feeder Cattle Receipts 15,710; week ago 15,580; year ago 19,760
 Cow and Bull Receipts 2321; week ago 2315; year ago 2000
 Dairy Cattle Receipts 823, (Norwood 12/08/05)

Compared to last week, feeder steers steady to 3.00 lower, Holsteins under 500 lbs 6.00 to 10.00 lower, 500 to 750 lbs steady, over 750 lbs steady to 2.00 higher, heifers steady to 5.00 lower. Slaughter cows and bulls 1.00 to 2.00 lower.

STEERS:		HEIFERS:	
Medium and Large 1		Medium and Large 1	
300-400 lbs.	152.00-173.00	300-400 lbs.	129.00-151.00
400-500 lbs.	130.00-161.00	400-500 lbs.	115.00-140.00
500-600 lbs.	118.00-139.00	500-600 lbs.	108.00-127.00
600-700 lbs.	107.50-125.50	600-700 lbs.	104.00-117.00
700-800 lbs.	110.00-116.50	700-800 lbs.	104.00-112.00
800-900 lbs.	112.50-116.35	800-900 lbs.	101.50-104.50
900-1000 lbs.	110.00-113.00	900-1000 lbs.	101.00-104.00

HOLSTEINS:

Large Frame 3

200-300 lbs.	Scarce
300-400 lbs.	110.00-126.00
400-500 lbs.	103.00-119.00
500-600 lbs.	94.00-96.00
600-700 lbs.	85.00-91.00
700-800 lbs.	86.00-90.00
800-900 lbs.	90.25

REPLACEMENT COWS:

Medium and Large 1-2, 2 yrs to ss, 990-1320 lbs, 2nd and 3rd stage, 675.00-935.00, several blacks and reds 950.00-1060.00 per head. 2 yrs blk/bwf 3rd stage 1250 lbs 1250.00 per head.

COW & CALF PAIRS: Medium and Large 1-2, 2 yrs to ss, 1120-1320 lbs. with baby to 300 lb calves, 875.00-1075.00 per pair

Dairy Cattle Sales

Springer Heifers: Supreme 2000.00-2200.00, Approved 1600.00-1975.00, Bred 4-6 months: Supreme 1925.00-2350.00, Approved 1600.00-1900.00 Open Heifers; Approved 700-800 lbs 1385.00-1500.00, 600-700 lbs 1200.00-1475.00, 500-600 lbs 1075.00-1400.00, 400-500 lbs 975.00-1240.00. Baby Calves: Holstein Heifers 475.00-660.00. Bulls 160.00-210.00.

SLAUGHTER COWS: Breaking and Boning (70-85% lean) 45.00-53.50, high dressing 50.00-58.50 Lean (85-90%) 38.50-47.50, low dressing 28.00-44.00.

SLAUGHTER BULLS: Yield Grade 1-2, 1230-2305 lbs. 57.50-62.50, high dressing 62.00-67.50, low dressing 50.00-58.00.

INTERIOR MISSOURI DIRECT HOGS

Weekly Receipts 12,554; Week ago 14,067; Year ago 8154
 Compared to last weeks close barrows and gilts steady to 2.00 higher. Sows 1.00 to 4.00 higher.

BARROWS AND GILTS:

Base carcass meat price 55.00-58.00
 Weekly top price Friday 58.00

SOWS:

300-500 lbs 33.00-37.00
 Over 500 lbs 38.00-42.00

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WEST CENTRAL MISSOURI WEEKLY SUMMARY

(Sedalia, Kingsville)

Receipts 6101; Week ago 3948; Year ago 7671

Compared to last week steers and heifers under 450 lbs firm to 10.00 higher, 500-600 lbs steady to 2.00 lower, over 600 lbs uneven 2.00 higher to 2.00 lower. Slaughter Cows 2.00 to 4.00 lower.

FEEDER STEERS:

Medium and Large 1& 1-2

300-400 lbs.	140.00-170.00
400-500 lbs.	125.00-159.00
500-600 lbs.	115.00-139.00
600-700 lbs.	108.50-127.00
700-800 lbs.	108.00-118.25
800-900 lbs.	106.00-113.60
900-990 lbs.	103.75-113.00

FEEDER HEIFERS:

Medium and Large 1 & 1-2

300-400 lbs.	122.00-148.00
400-500 lbs.	112.00-144.00
500-600 lbs.	104.00-124.50
600-700 lbs.	103.00-121.75
700-800 lbs.	103.00-113.00
800-855 lbs.	Scarce

REPLACEMENT COWS:

Medium and Large 1-2, 2 yrs to ss, 1085-1515 lbs 2nd to 3rd stage 725.00-950.00 per head

SLAUGHTER COWS: Breaking

and Boning (70-85% lean) 45.00-51.00, high dressing 48.25-59.00, Lean (85-90%) 45.00-49.00, low dressing 34.00-44.25.

COW & CALF PAIRS: Medium and Large 1-2 Scarce**SLAUGHTER BULLS:**

Yield Grade 1-2, 1280-2080 lbs 55.25-62.25, high dressing 63.00-64.00, low dressing 47.50-54.50.

EAST CENTRAL MISSOURI WEEKLY SUMMARY

(Bowling Green, Kingdom City, and Boonville)

Receipts: 5461; Week ago 3262; Year ago; 7002

Compared to last week feeder steers and heifers under 550 lbs steady to firm, over 550 lbs steady to 3.00 lower. Slaughter cows weak to 2.00 lower.

FEEDER STEERS:

Medium and Large 1& 1-2

350-400 lbs.	142.00-160.00
400-500 lbs.	125.00-150.00
500-600 lbs.	115.00-135.00
600-700 lbs.	112.50-124.50
700-800 lbs.	107.25-119.75
800-900 lbs.	108.75-114.00

FEEDER HEIFERS:

Medium and Large 1 & 1-2

350-400 lbs.	131.00-145.00
400-500 lbs.	115.00-143.50
500-600 lbs.	105.00-123.00
600-700 lbs.	105.00-115.00
700-750 lbs.	104.00-113.50

SLAUGHTER STEERS: High Select and Choice 2-3 85.25-90.25**SLAUGHTER COWS:** Breaking, Boning, and Lean (70-90% lean) 40.00-50.00, high dressing 50.00-55.00, low dressing 30.00-40.00**SLAUGHTER HEIFERS:** High Select and Choice 2-3 84.00-88.00**SLAUGHTER BULLS:** Yield Grade 1-2, 1400-2200 lbs, 56.00-62.00, high dressing 64.00-69.00, low dressing 51.00-56.00.**NORTHEAST MISSOURI WEEKLY SUMMARY**

(Palmyra, New Cambria and Green City)

Feeder Cattle Receipts 3110; week ago 5899; year ago 2173

Slaughter Cattle Receipts 94; week ago 23; year ago 233

Compared to the last week steers under 550 lbs steady to 2.00 higher, over 550 lbs 2.00-5.00 lower. Heifers mostly steady, except heavy weight yearlings 2.00-3.00 higher. Slaughter Cows 1.00-3.00 lower. Slaughter steers and heifers 1.00 to 2.00 higher.

FEEDER STEERS:

Medium and Large 1

300-400 lbs.	150.00-168.00
400-500 lbs.	143.00-154.00
500-600 lbs.	123.50-142.25
600-700 lbs.	112.50-126.50
700-800 lbs.	113.25-116.25
800-900 lbs.	Scarce

FEEDER HEIFERS:

Medium and Large 1

300-400 lbs.	144.00-150.00
400-500 lbs.	123.50-136.00
500-600 lbs.	115.00-128.50
600-700 lbs.	108.50-111.75
700-800 lbs.	108.40-108.50
800-900 lbs.	102.85-110.50

SLAUGHTER STEERS: Choice 2-3, 1100-1450 lbs 89.75-91.75**SLAUGHTER COWS:** Breaking and Boning (75-85% lean) 46.00-53.00, low dressing 41.00-46.00**SLAUGHTER HEIFERS:** Choice 2-3, 1100-1300 lbs 86.60-89.25**SLAUGHTER BULLS:** Yield Grade 1-2, 1400-2050 lbs. 54.00-63.00.**SOUTHEAST MISSOURI WEEKLY SUMMARY**

(Fruitland, Patton)

Receipts 2803; Week ago 1174; Year ago 2137

Compared to last week steers 600-700 lbs and all weights heifers steady to 3.00 higher, other steers 2.00 lower. Slaughter cows steady and bulls steady.

FEEDER STEERS:

Medium and Large 1-2

250-300 lbs.	159.50-167.00
300-350 lbs.	128.00-167.00
400-450 lbs.	121.00-140.00
500-600 lbs.	110.00-132.00
600-700 lbs.	108.00-117.00
700-800 lbs.	105.50-118.50

FEEDER HEIFERS:

Medium and Large 1-2

300-400 lbs.	120.00-147.00
400-500 lbs.	108.00-129.00
500-550 lbs.	98.00-117.00
600-700 lbs.	94.00-114.50
725-800 lbs.	92.00-110.50
800-850 lbs.	97.50-102.50

REPLACEMENT COWS:

Medium and Large 1-2, 2 to 7 yrs 985-1415 lbs in 2nd to 3rd stage 630.00-1200.00 per head.

SLAUGHTER COWS: Breaking

and Boning (70-85% lean) 42.50-47.00, high dressing 48.25-50.50, Lean (85-90%) 32.50-38.25.

COW & CALF PAIRS:

Medium and Large 1-2 2-7 yrs 995-1435 lbs with baby to 220 lbs calves 690.00-1030.00 per pair.

SLAUGHTER BULLS: Yield

Grade 1-2, 1215-2030 lbs 50.50-58.75, high dressing 60.25, low dressing 48.75.

SOUTH CENTRAL MISSOURI WEEKLY SUMMARY

(Cuba, Vienna)

Receipts 4571; Week ago 5007; Year ago 2125

Compared to last week steers and heifers steady to 3.00 lower. Slaughter cows steady to 3.00 lower.

FEEDER STEERS:

Medium and Large 1

300-400 lbs.	143.00-165.50
400-500 lbs.	127.00-142.00
500-600 lbs.	115.00-131.50
600-700 lbs.	112.50-118.75
700-800 lbs.	108.00-117.50

FEEDER HEIFERS:

Medium and Large 1

300-400 lbs.	124.00-136.00
400-500 lbs.	116.00-130.00
500-600 lbs.	108.00-117.00
600-700 lbs.	105.00-110.00
700-800 lbs.	101.00-106.00

REPLACEMENT COWS:

Medium and Large 1-2, scarce.

SLAUGHTER COWS: Breaking

and Boning (70-85% lean) 45.00-50.00, High dressing 48.50-53.50, Lean (85-90%) 40.00-46.50, low dressing 35.00-41.00.

COW & CALF PAIRS: Medium and Large 1-2, scarce.**SLAUGHTER BULLS:** Yield Grade 1-2, 1400-2100 lbs, 55.00-63.00.**MISSOURI WEEKLY DIRECT
SLAUGHTER CATTLE REPORT**

Weekly Receipts 400; Week ago 200; Year ago 400

Compared to last week, trade slow to moderate. Live sales 2.00 lower- and dressed sales on grid basis few 2.00 to 4.00 lower. Demand and seller interest moderate.

STEERS: 2 loads 80-90% Choice 1300 lbs 90.00**STEERS AND HEIFERS:** Carcass sales: No Sales**HEIFERS:** No Sales**GRADE AND WEIGHT (Grid):** Choice 3 550-950 lbs 145.00-150.00, load 152.00, Select 3 550-950 lbs. 135.00-140.00.

**MISSOURI WEEKLY DIRECT
WEANER AND FEEDER PIG REPORT**

Receipts: 15,992 (FOB 0, Delivered 15,992)
Compared to last week, weaner steady and feeder pigs 4.00 higher. USDA National Feeder Pig report indicates weaner and feeder pigs 2.00 to 4.00 higher. Good demand for moderate supply.

Early weaned pigs 10 lb base weights
Delivered, 80% formulated.
13,492 head 10 lbs 33.00-40.13 weighted average 10 lbs 36.79

Feeder pigs in all lot sizes
Delivered 0% formulated
2500 head 40 lbs. 66.00-74.50 weighted average 40.0 lbs. 70.46

MIDWEST SHEEP REVIEW

Slaughter Receipts: 55,000; Week ago 52,000; Year ago 56,000

Slaughter Lambs 2.00 lower Slaughter Ewes: Utility and Good
Slaughter Ewes steady 1-3 40.00-50.00, Cull 1 25.00-
Feeder Lambs steady 40.00.

Slaughter Lambs: Choice and Feeder Lambs: Medium and Large
Prime 2-3 90-150 lbs shorn 84.00- 1-2 50-70 lbs 110.00-125.00, 70-90
86.00, woolled 81.00-83.00. lbs 95.00-110.00.

Missouri Weekly Hay Summary

Several areas of the state not only feeling like winter but now they also look like winter after various amounts snow fell through out much of the state. The hay market is becoming quite interesting; prices in several neighboring states have risen although locally prices remain mostly steady for the time being. Many buyers here still trying to buy mid quality hay and being very particular about what they will pay. Some sellers are saying that supply of this hay is getting tougher to find each day. There continues to be a moderate supply of higher end hay but after freight is added very little of this hay is finding any one interested as of current. It appears that farmers that have hay needs covered early this year made a wise choice. The Missouri Department of Agriculture has a hay hotline available for buyers and sellers. To be listed, or for a directory, call 1-800-877-4HAY(4429).(All prices per ton unless specified) Supreme quality Alfalfa(RFV>185) 120.00-145.00 premium quality Alfalfa(RFV170-180) 90.00-125.00 Fair to Good quality Alfalfa(RFV130-170) Round bales 30.00-80.00 Small, Big squares 70.00-110.00 Good quality mixed Alfalfa and grass small square bales 2.50-3.50 per bale 25.00-50.00 per large round bale Fair to good quality Prairie hay 40.00-60.00 Premium Quality Brome large Squares 90.00-100.00 Good quality Brome 40.00-70.00 Fair quality Brome and mixed with grass round bales 15.00-30.00 per bale Good quality Timothy Hay 3.00-4.50 per small square bale Good quality Red Clover hay 25.00-50.00 Good quality Mixed Grass hay 20.00-35.00 per round bale Fair quality large round bales Fescue 15.00-25.00 per bale Wheat hay 40.00-60.00 Wheat straw 2.50-3.50 per small bale.

WEEKLY LIVESTOCK SLAUGHTER

	<u>CATTLE</u>	<u>HOGS</u>	<u>SHEEP</u>
Week to date	610,000	2,125,000	55,000
Last week	602,000	2,169,000	52,000
Last Year	625,000	2,098,000	56,000
2005 yr. to date	30,019,000	96,513,000	2,397,000
2004 yr. to date	30,487,000	96,584,000	2,532,000

**WHOLESALE FEEDSTUFFS PRICES
(DOLLARS PER TON-BULK BASIS)**

Area	Soybean Meal 48% Solvent	Cottonseed Meal 41% Solvent	Meat Meal	Wheat Middlings
Kansas City	174.30	175.00	140.00	70.50
St. Louis	185.50	160.00	144.25	66.00

MIDWEST EGG REVIEW

Large steady, Medium .04 lower, and Small steady. IOWA-MINNESOTA-WISCONSIN: Prices paid to producers. (cents per dz.) Large .43-.52, Medium .27-.33, Small .18-.22.

WEEKLY COMMODITY GRAIN FUTURES TRENDS

Compared to last Friday: Soybeans .06 to .12 higher, Wheat .10 to .12 lower, Corn unchanged to .02 higher, KC Wheat .10 to .14 lower, Soybean Meal 6.10 to 7.80 higher.

Daily Grain Futures Closes

	Mon.	Tues.	Wed.	Thurs.	Fri.
Soybeans					
Jan	573 1/4	564	559	566 3/4	568 3/4
Mar	579 1/2	571	567 1/2	575 1/2	578 1/2
May	583 1/2	575 1/2	571 1/4	579 3/4	582 1/2
Jul	588 1/4	581 1/4	577	586 1/2	590 1/2
Aug	590 1/4	582	581	585	593 1/4
Wheat					
Dec	304 1/2	299 3/4	297 1/4	295 1/2	293
Mar	320 1/4	315 3/4	313 1/4	312 1/2	307 1/2
May	329 1/2	325	322	321 1/4	317
Jul	338 1/2	333 1/2	332 1/2	330 1/2	326 3/4
Sep	347	342 1/2	341	338 1/2	335
Corn					
Dec	193 1/2	190 3/4	187	188 1/4	189 3/4
Mar	206 3/4	204 1/4	201	201 3/4	203 3/4
May	215 1/2	213	209 1/2	210 3/4	212 1/2
Jul	223 3/4	221	218 1/4	219	221 1/4
Sep	231 3/4	229 1/2	226 3/4	228	230 1/4
KC Wheat					
Dec	367	363	362	357 1/2	352
Mar	370 3/4	367 1/2	365	361 3/4	358
May	359 3/4	357	356 1/4	352 3/4	349
Jul	353 3/5	353 1/2	351 1/4	349	344
Sep	358	356 1/2	353	349	347 1/4
SB Meal					
Dec	175.60	175.10	173.60	179.40	181.60
Jan	175.40	174.80	173.30	179.30	180.90
Mar	176.40	175.70	174.40	179.60	181.70
May	177.70	176.80	175.80	180.30	182.30
Jul	179.80	178.80	177.80	181.20	183.50

WEEKLY COMMODITY FUTURES TREND

Compared to last Friday: Live Cattle .23 to 1.30 lower, Lean Hogs .10 to .32 lower, except May .25 higher, Pork Bellies 1.10 to 3.38 lower, Feeder Cattle .55 to 2.90 lower.

Daily Futures Closes

	Mon.	Tues.	Wed.	Thurs.	Fri.
Cattle					
Dec	92.85	92.72	92.75	92.42	91.42
Feb	95.75	95.47	95.97	95.50	94.52
Apr	93.80	93.70	94.42	94.10	93.12
Jun	87.37	87.15	87.65	87.35	86.55
Aug	86.37	86.25	86.70	86.42	86.02
Lean Hogs					
Dec	63.00	62.65	62.67	62.87	62.55
Feb	66.32	65.80	66.05	66.62	65.90
Apr	69.30	68.55	68.92	69.05	69.00
May	70.70	70.22	70.70	70.82	70.47
Jun	72.82	72.05	72.47	72.75	72.55
Prk Bel					
Feb	89.02	87.57	86.27	86.10	86.20
Mar	88.00	87.70	85.65	85.70	85.70
May	88.80	88.15	86.85	87.05	87.02
Jul	92.50	91.50	89.80	89.50	89.12
Aug	93.40	93.40	93.40	93.40	92.22
Fdr Cat					
Jan	116.37	115.32	115.70	114.77	113.77
Mar	114.92	114.10	115.05	114.10	113.30
Apr	113.10	112.32	113.60	113.05	112.10
May	112.45	111.95	113.25	112.35	111.65
Aug	112.60	112.00	111.50	112.90	112.20
Milk					
Dec	13.35	13.39	13.39	13.44	13.44
Jan	12.93	12.97	13.02	13.14	13.09
Feb	12.54	12.61	12.63	12.71	12.68

Market News Hotline
1-573-522-9244

December 09, 2005

MISSOURI GRAIN WEEKLY TRENDS

Soybeans .02 to .09 higher
 Wheat .12 to .25 lower
 Corn .01 to .07 higher
 Grain Sorghum .04 to .11 higher

Weekly Missouri Selected Cash Grain Bids

Area	#1 Soybean	#2 Soft Wheat	#2 Corn	#2 Grain Sorghum
Kansas City				
Monday	5.58	3.61	1.69-1.72	3.18
Tuesday	5.52	3.53	1.74	3.13
Wednesday	5.47	3.50	1.66	3.07
Thursday	5.55	3.47	1.72	3.09
Friday	5.57	3.43	1.74	3.13
St. Louis				
Monday	5.94-5.95	3.21	2.13-2.14	3.66
Tuesday	5.78-5.82	3.09	2.06-2.11	3.53
Wednesday	5.73-5.76	3.06	2.03-2.05	3.46
Thursday	5.73-5.78	2.96	1.96-2.05	3.39
Friday	5.83-5.85	2.95	2.03-2.08	3.50
Central				
Monday	5.38-5.41	2.83	1.77-1.82	2.98
Tuesday	5.32	2.79	1.79	2.92
Wednesday	5.27	2.76	1.76	2.87
Thursday	5.37-5.41	2.75	1.77-1.80	2.89
Friday	5.41-5.43	2.71	1.82	2.98
S.E. MO				
Monday	5.87-5.98	3.11-3.22	2.08-2.14	3.60-3.69
Tuesday	5.74-5.84	3.06-3.15	2.00-2.09	3.53-3.64
Wednesday	5.66-5.77	2.99-3.08	1.93-2.05	3.39-3.55
Thursday	5.70-5.85	2.92-3.05	1.91-2.06	3.35-3.60
Friday	5.79-5.80	2.88-3.02	1.94-2.11	3.42-3.64

(PRICES PER BU. EXCEPT GR. SORG. PER CWT)
 *NEW CROP

Northeast Missouri Delivered Saw Logs *

Doyle Scale	cttnwd		sft mple		sycmr			
	per log	per log	per log	per log	per log	per log		
	Length	DIB**	¢/bf	avg**** @ wt	¢/bf	avg.	¢/bf	avg.
grade saw	10	12	18.56	16.70	27.71	24.94	18.42	16.58
logs*****	10	16	23.67	37.87	53.78	86.05	23.92	38.27
	10	20	24.37	60.93	59.76	149.40	24.27	60.68
	8	16	17.92	22.94	49.94	63.92	23.23	29.73
below grade logs								
tie logs	10	13			19.57	9.91	19.29	9.77
blocking	8	12	16.75	15.08	18.24	16.42	17.44	15.70
pallet	8	12	16.75	26.80	18.24	29.18	17.44	27.90

*This is a delivered log report. It does not represent or imply prices paid for standing timber on your land. Values of standing timber can vary significantly from delivered due to the following: proximity to solid roads and saw mills, size of offering and proximity to other offerings, land terrain, prevailing conditions, quality, size, density, and species of timber.

Definitions:

** **DIB** = diameter inside bark at small end

*** **¢BF** = cents per board foot

**** **Weighted Average** = value of logs at the weighted average board foot price figured at Doyle Scale

***** **Logs** = The prices in this report are for logs that are classified as U.S. Forestry grade one logs and more specifically described by the DIB and length in the report, as well as by:

- three sides clear
- both ends solid
- determined to be sound and of good quality by buyer

Buyers use many criteria to determine the soundness and quality of a log, including, but not limited to: ring size, frost cracks, sweep, stain, back thickness, scars, crook, and color.

To realize the most from the sale of timber, it is recommended to seek the advice of a professional forester. For more information call 1-800-328-1165.