

# Weekly Market Summary

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Bob Holden, Governor

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## MISSOURI WEEKLY FEEDER CATTLE WEIGHTED AVERAGE REPORT

Receipts 16,626; Week ago 29,674; Year ago 15,529  
 Medium and Large 1 (Medium Flesh)

Fdr. STEERS:		Fdr. HEIFERS:		Hols. STEERS	
367 lbs.	145.25	273 lbs.	134.35	344 lbs.	101.87
461 lbs.	134.04	365 lbs.	131.61	420 lbs.	100.37
554 lbs.	127.52	457 lbs.	123.86	525 lbs.	93.67
647 lbs.	119.32	550 lbs.	118.44	663 lbs.	90.18
742 lbs.	115.01	648 lbs.	112.93	719 lbs.	86.50
827 lbs.	111.61	715 lbs.	109.57		
937 lbs.	103.71	821 lbs.	98.14		

## SOUTHERN MISSOURI WEEKLY SUMMARY

(West Plains, Gainesville)

Receipts 4850; Week ago 6659; Year ago 3122  
 Compared to last week steers and heifers steady to 4.00 higher.  
 Slaughter cows 2.00-4.00 higher, Slaughter bulls steady to 2.00 higher.

STEERS:		HEIFERS:	
Medium and Large 1		Medium and Large 1	
300-400 lbs.	140.00-155.00	350-400 lbs.	118.00-135.00
400-500 lbs.	130.00-145.00	400-500 lbs.	115.00-130.00
500-600 lbs.	115.00-130.00	500-600 lbs.	105.00-120.00
600-700 lbs.	110.00-122.00	600-700 lbs.	105.00-116.00
700-850 lbs.	110.00-118.50	700-800 lbs.	101.00-111.50
850-900 lbs.	Scarce	800-900 lbs.	Scarce

### Large 3 Holsteins

325-425 lbs.	92.00-101.00
600-700 lbs.	83.00-92.75

**REPLACEMENT COWS:** Medium and Large 1-2, 2 to 7 yrs, 950-1350 lbs. 2nd and 3rd stage, 850.00-1030.00, per head.

**COW & CALF PAIRS:** Medium and Large 1-2, 2 to 7 yrs, 850-1450 lbs with baby to 250 lb. calves 940.00-1170.00 per pair.

**SLAUGHTER COWS:** Breaking and Boning (70-85% lean) 54.00-62.00, high dressing 59.00-65.50. Lean (85-90%) 52.00-59.00, low dressing 45.50-51.50.

**SLAUGHTER BULLS:** Yield Grade 1-2, 1200-2300 lbs., 70.00-78.50, high dressing 80.00-81.50, low dressing 63.50-70.00.

## SOUTHWEST MISSOURI WEEKLY SUMMARY

(Joplin)

Feeder Cattle Receipts 3600, Week ago 6140, Year ago 3730  
 Cows and Bulls Receipts 900; Week ago 790; Year ago 1447  
 Dairy Cattle Receipts 919; Springfield 06-22-2004

Compared to last week steers and heifers fully steady, Slaughter cows steady, bulls 2.00 higher.

STEERS:		HEIFERS:	
Medium and Large 1		Medium and Large 1	
300-400 lbs.	Scarce	300-400 lbs.	Scarce
400-500 lbs.	125.00-134.00	400-500 lbs.	120.00-128.00
500-600 lbs.	120.00-130.00	500-600 lbs.	111.00-121.50
600-700 lbs.	113.50-123.50	600-700 lbs.	108.00-116.00
700-800 lbs.	109.00-115.00	700-800 lbs.	100.75-106.00
800-900 lbs.	106.10-108.50	900-1000 lbs.	Scarce
1000-1100 lbs.	Scarce		

### HOLSTEINS:

Large Frame 3

Lot 719 lbs. 86.50

### Dairy Cattle Sales

Springer Heifers: Supreme 1700.00-1960.00, Jerseys 1525.00-1685.00, Approved 1475.00-1685.00, Jerseys 1025.00-1350.00, Bred Heifers 4 to 6 months Supreme 1785.00-1960.00, Jerseys 1490.00-1500.00. Open Heifers; Approved 700-800 lbs 1000.00-1235.00, 600-700 lbs Jerseys 860.00-1050.00, 500-600 lbs 950.00-1010.00, Baby Calves: Holstein Heifers 250.00-480.00, Bulls 120.00-260.00.

**REPLACEMENT COWS:** Medium and Large 2, 900-1400 lbs, 2 yrs to ss, 3rd stage, 790.00-1000.00 per head.

**SLAUGHTER COWS:** Breaking and Boning (70-85% lean) 56.50-63.00, high dressing 62.25-67.00. Lean (85-90%) 53.50-58.50.

**COW & CALF PAIRS:** Medium and Large 1-2, 2 to 7 yrs, 950-1300 lbs. 150 to 400 lb calves, 1125.00-1400.00 per pair.

**SLAUGHTER BULLS:** Yield Grade 1-2, 1400-2430 lbs., 74.50-79.50, high dressing up to 81.00-86.00.

## INTERIOR MISSOURI DIRECT HOGS

Weekly Receipts 9121; Week ago 8827; Year ago 7266  
 Compared to last weeks close barrows and gilts 1.00 to 3.50 lower.  
 Sows steady to 1.00 lower.

### BARROWS AND GILTS:

Base carcass meat prices 73.00  
 Weekly top price Monday 76.50

### SOWS:

300-500 lbs 46.00-49.00  
 Over 500 lbs 50.00-52.00.

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**WEST CENTRAL MISSOURI WEEKLY SUMMARY**

(Kingsville and Sedalia)

Receipts 1457; Week ago 2075; Year ago 1242  
 Compared to last week feeders steady to 2.00 higher. Slaughter cows and bulls firm to 2.00 higher.

FEEDER STEERS:

Medium and Large 1&amp; 1-2

300-400 lbs 141.50-152.00  
 400-500 lbs. 130.00-145.00  
 500-600 lbs. 118.00-132.50  
 600-700 lbs. 117.00-123.00  
 700-800 lbs. 112.00-117.00  
 800-850 lbs 110.75-112.75

FEEDER HEIFERS:

Medium and Large 1 &amp; 1-2

300-400 lbs. 129.00-139.00  
 400-500 lbs. 120.00-132.00  
 500-600 lbs. 115.00-125.00  
 600-700 lbs. 111.50-119.50  
 700-800 lbs. 106.00-113.00  
 800-850 lbs. 103.50-105.00

REPLACEMENT COWS:

Medium and Large 1-2, 3 to ss  
 1030-1460 lbs 2nd and 3rd stage  
 710.00-1000.00 per head.

SLAUGHTER COWS: Breaking

and Boning (70-85% lean) 51.50-58.75, high dressing 56.00-67.00.  
 Lean (85-90%) 48.00-52.50, low dressing 42.00-47.00.

COW & CALF PAIRS: Medium

and Large 1-2, 2 yrs to ss, 900-1240 lbs, with 100 to 330 lb calves, 980.00-1175.00 per pair.

SLAUGHTER BULLS: Yield

Grade 1-2, 1190-2060 lbs. 64.00-70.75, high dressing 72.00-74.50.

**EAST CENTRAL MISSOURI WEEKLY SUMMARY**

(Bowling Green, Kingdom City, and Boonville)

Receipts 3022; Week ago 2263; Year ago 2411  
 Compared to last week steers and heifers steady. Slaughter cows steady to firm.

FEEDER STEERS:

Medium and Large 1 &amp; 1-2

350-400 lbs. 135.00-145.00  
 400-500 lbs. 128.00-141.00  
 500-600 lbs. 120.00-137.00  
 600-700 lbs. 111.50-134.00  
 700-800 lbs. 117.00-122.00  
 800-900 lbs. Scarce

FEEDER HEIFERS:

Medium and Large 1 &amp; 1-2

350-400 lbs. 120.00-139.00  
 400-500 lbs. 117.00-132.00  
 500-600 lbs. 111.00-128.00  
 600-700 lbs. 111.00-118.50  
 700-775 lbs. 110.00-113.00

SLAUGHTER STEERS: Choice 2-3 Scarce

SLAUGHTER COWS: Breaking, Boning, and Lean (70-90% lean) 49.00-59.00, high dressing 54.00-67.50, low dressing 40.00-50.00.

SLAUGHTER HEIFERS: Choice 2-3 Scarce

SLAUGHTER BULLS: Yield Grade 1-2, 1250-2450 lbs., 65.00-75.00, high dressing 75.00-82.50.

**NORTHEAST MISSOURI WEEKLY SUMMARY**

(Palmyra, New Cambria, and Green City)

Feeder Cattle Receipts 2394; Week ago 899; Year ago 1315  
 Slaughter Cattle Receipts 100; Week ago 113; Year ago 45  
 Compared to last week steers steady to 5.00 higher, heifers 5.00-10.00 higher. Slaughter cows steady, Slaughter steers and heifers 1.00-2.00 lower.

FEEDER STEERS:

Medium and Large 1

300-400 lbs. Scarce  
 400-500 lbs. 129.00-135.50  
 500-600 lbs. Scarce  
 600-700 lbs. 115.00-120.00  
 700-800 lbs. 109.00-114.00  
 800-900 lbs. 110.00-116.00

FEEDER HEIFERS:

Medium and Large 1 &amp; 1-2

300-400 lbs. Scarce  
 400-500 lbs. Scarce  
 500-600 lbs. 115.50-126.50  
 600-700 lbs. 113.00-115.50  
 700-800 lbs. Scarce

SLAUGHTER STEERS: Choice 2-3 1100-1400 lbs 85.50-87.50

SLAUGHTER COWS: Breaking and Boning (70-85% lean) 57.00-65.25, low dressing 50.50-56.50.

SLAUGHTER HEIFERS: Choice 2-1000-1500lbs. 84.50-86.25

SLAUGHTER BULLS: Yield Grade 1-2, 1500-1900 lbs. 65.50-74.25.

**SOUTHEAST MISSOURI WEEKLY SUMMARY**

(Patton Junction and Fruitland)

Receipts 757; Week ago 1114; Year ago 691  
 Compared to last week steers and heifers steady to 2.00 higher. Slaughter Cows 1.00 higher, Bulls 3.00 higher.

FEEDER STEERS:

Medium and Large 1-2

275-300 lbs 134.00-139.00  
 300-400 lbs. 122.00-137.00  
 400-500 lbs. 115.00-129.50  
 500-550 lbs. 117.00-125.00  
 600-675 lbs. 106.00-116.00  
 700-750 lbs. 101.00-108.00  
 800-850 lbs. 99.00-104.50

FEEDER HEIFERS:

Medium and Large 1-2

250-300 lbs. 119.00-129.00  
 300-400 lbs. 106.00-133.00  
 400-500 lbs. 109.00-122.00  
 500-600 lbs. 99.50-112.00  
 600-700 lbs. 95.50-102.00  
 700-750 lbs. 90.00-102.50  
 800-825 lbs. 89.25-94.50

REPLACEMENT COWS:

Medium and Large 1-2, 2-7 yrs  
 870-1480 lbs in 2nd and 3rd stage pregnancy 680.00-850.00 per head.

SLAUGHTER COWS: Breaking

and Boning (70-85% lean) 52.00-56.50, high dressing 56.75-60.00,  
 Lean (85-90%) 42.00-46.00.

COW & CALF PAIRS: Medium and Large 1-2, 2-7 yrs, 930-1450 lbs with 100-290 lbs calves 805.00-1200.00 per pair.

SLAUGHTER BULLS: Yield Grade 1-2, 1375-2060 lbs 64.00-72.00, high dressing 74.75, low dressing 61.00.

**SOUTH CENTRAL MISSOURI WEEKLY SUMMARY**

(Cuba and Vienna)

Receipts 2045; Week ago 2606; Year ago 1189  
 Compared to last week steers and heifers mostly steady, except some 600-700 lbs steers uneven from 3.00 lower to 5.00 higher. Slaughter Cows steady to 2.00 higher.

FEEDER STEERS:

Medium and Large 1

335-350 lbs. Scarce  
 400-500 lbs. 129.00-139.00  
 500-600 lbs. 123.00-137.00  
 600-700 lbs. 118.50-130.50  
 700-800 lbs. 114.00-125.00

FEEDER HEIFERS:

Medium and Large 1

375-400 lbs. Scarce  
 400-500 lbs. 118.50-133.50  
 500-600 lbs. 113.50-127.00  
 600-700 lbs. 111.00-117.00

REPLACEMENT COWS: Medium and Large 1-2, 6 to 7 yrs, 1200-1400 lbs, 2nd to 3rd stage, 785.00-945.00 per head.

SLAUGHTER COWS: Breaking and Boning (70-85% lean) 52.50-56.50, high dressing 57.00-62.50,  
 Lean (85-90%) 47.00-53.00.

COW & CALF PAIRS: Medium and Large 1-2, Scarce

SLAUGHTER BULLS: Yield Grade 1-2, 1400-1900 lbs, 64.00-70.25, high dressing 83.00, low dressing 58.00-60.00.

**MISSOURI WEEKLY DIRECT  
SLAUGHTER CATTLE REPORT**

Weekly Receipts 0; Week ago 800; Year ago 800  
 No confirmed sales to report. Most waiting until next week. Demand and seller interest very light.

STEERS:  
 No Sales

STEERS AND HEIFERS:  
 Carcass sales: No Sales

HEIFERS:  
 No Sales

GRADE AND WEIGHT (Grid):  
 No Sales

**MISSOURI WEEKLY DIRECT  
WEANER AND FEEDER PIG REPORT**

Receipts: 14,373 (FOB 5707 Delivered 8666). Compared to last week, weaner pigs steady. No feeder pigs for trend. Moderate demand for moderate supply.

Early weaned pigs 10 lb base weights.  
Fob the farm, 6.9% negotiated.  
5707 head 10 lbs 26.00-33.00 weighted average price 30.71.

Early weaned pigs 10 lb base weights.  
Delivered, 42.7% negotiated (5905 head Ark to Neb).  
7540 head 32.69-34.00 weighted average 10 lbs 33.37.

Feeder pigs in all lot sizes Delivered, No sales

**MIDWEST SHEEP REVIEW**

Slaughter Receipts

This week 49,000; Week ago 43,000; Year ago 43,000

Slaughter Lambs Steady Slaughter Ewes: Utility and Good  
Slaughter Ewes 5.00-15.00 higher 1-3 30.00-40.00, Cull 1 20.00-  
Feeder Lambs Steady 30.00

Slaughter Lambs: Choice and Feeder Lambs: Medium and Large  
Prime 2-3 90-150 lbs shorn 95.00- 1-2 60-80 lbs 100.00-110.00, 80-  
100.00, woolled 102.00-104.00. 100 lbs 90.00-100.00.

**WEEKLY HAY SUMMARY**

Although is has been hot this week pop up rain showers, clouds, and lack of extended periods of sun have made haying difficult and causing a lot of hay to get wet before it gets baled. Starting to see good amounts of new crop hay being offered, actual hay sells are still relatively slow even for this time of year. Hay prices were mostly steady this week. The Missouri Department of Agriculture has a hay hotline available for both buyers and sellers. To be listed or for a directory call 1-800-877-4HAY (4429)(All prices per ton unless specified and most reflect delivered prices) Supreme quality Alfalfa(RFV>185) 100.00-140.00 Premium quality Alfalfa(RFV170-180) 80.00-110.00 Fair to Good quality Alfalfa (RFV130-170) Round bales 35.00-80.00 Small and Big squares 70.00-100.00 Good quality mixed Alfalfa and grass small square bales 2.50-3.00 per bale. 45.00 per large round Fair to good quality Prairie hay 60.00-85.00 Good quality Brome 50.00-85.00 Good quality Timothy Hay 3.00-3.50 per small square bale Good quality Red Clover hay 30.00-60.00 Good quality Mixed Grass hay 20.00-35.00 per round bale Fair quality large round bales Fescue 10.00-30.00 per bale Wheat hay 50.00-60.00 Wheat straw 1.50-3.00 per small square bale

**WEEKLY FESCUE REPORT**

Seed has begun to show up at the buying stations to the south of the river this week. Delivery has been slow as the weather keeps interfering with harvest. Most buyers have reported that most seed is still considered wet with moisture running mostly 20 to 25 percent. Seed prices remain steady this week. Most buying stations continue heavy discounts on any seed containing orchard grass.

(Dry: Moisture 12-14% - Wet: Moisture greater than 14%) (Prices per lb.) Southwest, Central, Northeast, South Central, Northwest, and Southeast prices: .20 wet, .22 dry

**WEEKLY LIVESTOCK SLAUGHTER**

	<u>CATTLE</u>	<u>HOGS</u>	<u>SHEEP</u>
Week to date	651,000	1,794,000	49,000
Last week	675,000	1,856,000	43,000
Last Year	626,000	1,482,000	43,000
2004 yr. to date	16,441,000	50,467,000	1,344,000
2003 yr. to date	18,006,000	49,004,000	1,427,000

**MIDWEST EGG REVIEW**

Prices on Large .06 lower, Medium .04 lower, and Small .01 lower. IOWA-MINNESOTA-WISCONSIN: Prices paid to producers. (cents per dz.) Large .38-.45, Medium .20-.24, Small .11-.13.

**By-Product Feed Prices**

Soy Hulls Mexico, MO 75.00, Alfalfa Pellets 17% St Louis, MO 120.00, Distillers Grain dried Macon MO 131.00, Corn Gluten Feed pelleted, Decatur, IL 74.00, Brewers Grain pressed 70% moisture, St Louis, MO 34.00. Prices per ton.

**WEEKLY COMMODITY GRAIN FUTURES TRENDS**

Compared to last Friday: Soybeans Jul .19 higher, others .37 to .60 lower, Wheat .06 to .09 lower, Corn .21 to .22 lower, KC Wheat .07 to .10 lower, Soybean Meal Jul 6.20 higher, others 1.75 to 8.20 lower. (All price trends approximate ranges).

Daily Grain Futures Closes

	Mon.	Tues.	Wed.	Thurs.	Fri.
Soybeans					
Jul	885	894 1/2	893	933 1/2	939 1/2
Aug	807 1/2	805 1/2	782 1/2	803 3/4	809 1/4
Sept	722	726 1/2	697	696 3/4	688 3/4
Nov	688 1/2	699 3/4	669	667 1/2	652 1/4
Jan	690	702 1/2	669	669	657 1/2
Wheat					
Jul	338 1/2	337 1/2	338	330 1/2	335
Sept	348	347 1/4	345 1/2	338 1/2	341 1/2
Dec	359 1/4	360 1/4	357 1/4	351	354
Mar	368	369 3/4	367	360 3/4	362 1/2
May	371	372 1/2	370	364	365 1/2
Corn					
Jul	271 1/4	268	257 1/2	257 1/2	255 1/4
Sept	275	272 1/2	262 1/2	263	259 1/4
Dec	279	277 1/2	267	267 1/4	263
Mar	285 1/2	283 3/4	273 3/4	274 1/2	270
May	290 3/4	289	279 3/4	279 3/4	275 1/4
KC Wheat					
Jul	361 3/4	359	358 1/2	356	359
Sept	370	367 3/4	365 1/2	362 1/4	364 1/4
Dec	380 3/4	379	376 1/2	372 1/2	373 1/2
Mar	388	386 1/2	384 1/2	380	382 1/2
May	390	393	386 3/4	384	385
SB Meal					
Jul	294.00	293.30	297.50	309.50	314.20
Aug	273.30	273.80	271.80	279.70	280.10
Sept	247.80	248.70	241.50	244.20	241.30
Oct	221.00	223.00	210.30	213.70	210.50
Dec	217.30	218.70	205.30	208.20	203.80

**WEEKLY COMMODITY FUTURES TRENDS**

Compared to last Friday: Live Cattle 2.43 to 4.03 lower, Lean Hogs .70 to 2.30 higher, Pork Bellies .95 to 3.82 higher, Feeder Cattle 3.22 to 5.75 lower.

Daily Futures Closes

	Mon.	Tues.	Wed.	Thurs.	Fri.
Cattle					
Jun	87.10	88.80	87.25	—	—
Aug	86.42	87.87	85.75	85.27	85.32
Oct	86.90	88.12	86.30	86.27	86.40
Dec	86.90	88.15	87.05	87.02	86.75
Feb	87.45	88.85	87.77	87.52	87.22
Lean Hogs					
Jul	77.05	77.50	78.95	78.75	79.12
Aug	75.52	75.87	76.70	76.37	76.92
Oct	65.12	65.50	66.10	66.22	67.15
Dec	60.42	60.50	60.82	61.22	61.95
Feb	60.45	60.57	60.45	60.57	60.65
Prk Bel					
Jul	116.37	116.95	116.27	113.47	112.45
Aug	113.62	113.87	112.85	110.60	110.17
Feb	96.40	96.40	96.50	96.50	96.25
Mar	95.10	95.10	95.10	95.10	95.10
May	—	—	—	—	—
Fdr Cat					
Aug	111.15	112.02	109.40	108.40	108.40
Sep	109.25	110.52	108.45	107.80	107.80
Oct	107.15	108.35	106.70	105.80	105.97
Nov	104.80	106.47	105.40	104.55	104.50
Jan	100.85	102.40	100.80	100.60	100.60
Milk					
Jun	17.70	17.69	17.69	17.69	—
Jul	14.73	14.97	14.74	14.89	14.90
Aug	13.80	14.20	13.90	13.64	13.65

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**July 02, 2004**

**MISSOURI GRAIN WEEKLY TRENDS**

Soybeans .05 to .18 lower  
 Wheat .07 to .11 lower  
 Corn .17 to .22 lower  
 Grain Sorghum .21 to .29 lower

**Weekly Missouri Selected Cash Grain Bids**

Area	#1 Soybean	#2 Soft Wheat	#2 Corn	#2 Grain Sorghum
<b>Kansas City</b>				
Monday	9.23	3.47	2.56	4.38
Tuesday	9.26	3.44	2.53	4.52
Wednesday	9.08	3.44	2.43	4.32
Thursday	9.29	3.41	2.48	4.32
Friday	9.34-9.39	3.44	2.44	4.25
<b>St. Louis</b>				
Monday	9.08-9.15	3.46	2.82	4.32
Tuesday	9.15-9.25	3.45	2.77-2.78	4.26
Wednesday	9.08-9.10	3.42	2.69	4.19
Thursday	9.39	3.42	2.70-2.71	4.19
Friday	9.43-9.45	3.45	2.68	4.12
<b>Central</b>				
Monday	8.78-8.88	3.33-3.34	2.55-2.59	3.94
Tuesday	8.86-8.87	3.29-3.33	2.52-2.56	3.89
Wednesday	8.63	3.29-3.33	2.42-2.45	3.75
Thursday	8.84-8.93	3.21-3.27	2.43-2.46	3.76
Friday	8.89-9.04	3.24-3.30	2.39-2.46	3.73
<b>S.E. MO</b>				
Monday	8.94-9.00	3.33-3.41	2.70-2.74	4.44-4.62
Tuesday	9.01-9.09	3.32-3.40	2.66-2.71	4.41-4.57
Wednesday	8.93-9.09	3.33-3.40	2.57-2.60	4.23-4.53
Thursday	9.22-9.24	3.27-3.36	2.54-2.63	4.05-4.55
Friday	9.27-9.29	3.30-3.41	2.55-2.59	3.98-4.48

(PRICES PER BU. EXCEPT GR. SORG. PER CWT)  
 \*NEW CROP

**Northeast Missouri Delivered Saw Logs \***

	Doyle Scale		cttnwd per log		sft mpl per log		sycmr per log	
	Length	DIB***	avg.	avg.	avg.	avg.	avg.	avg.
	ft.	in.	\$/MBF	\$/MBF	\$/MBF	\$/MBF	\$/MBF	\$/MBF
grade saw	10	12	167.40	6.70	235.65	9.43	171.80	6.87
logs*****	10	16	170.50	15.35	401.20	36.11	198.85	17.90
	10	20	210.55	33.69	456.55	73.05	228.60	36.58
	8	16	168.25	12.11	409.95	29.52	197.45	14.22
below grade logs								
Ties	10	13	0	0	0	0	0	0
blocking	8	12	167.20	5.35	182.10	5.83	174.75	5.59
pallet	8	12	165.00	5.28	179.50	5.74	173.20	5.54

\*This is a **delivered** log report. It **does not** represent or imply prices paid for standing timber on your land. Values of standing timber can vary significantly from delivered due to the following: proximity to solid roads and saw mills, size of offering and proximity to other offerings, land terrain, prevailing conditions, quality, size, density, and species of timber.

**Definitions:**

\*\* **DIB** = diameter inside bark at small end

\*\*\* **MBF** = 1,000 board feet

\*\*\*\* **Weighted Average** = value of logs at the weighted average board foot price figured at Doyle Scale

\*\*\*\*\* **Logs** = The prices in this report are for logs that are classified as U.S. Forestry grade one logs and more specifically described by the DIB and length in the report, as well as by:

- three sides clear
- both ends solid
- determined to be sound and of good quality by buyer

Buyers use many criteria to determine the soundness and quality of a log, including, but not limited to: ring size, frost cracks, sweep, stain, back thickness, scars, crook, and color.

To realize the most from the sale of timber, it is recommended to seek the advice of a professional forester. For more information call 1-800-328-1165.