

# Weekly Market Summary

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Jeremiah W. (Jay) Nixon, Governor

Volume XXXII, Number 47 ♦ P.O. Box 630, Jefferson City, MO 65102 ♦ (573) 751-4211 ♦ Friday, November 23, 2012

## MISSOURI WEEKLY FEEDER CATTLE WEIGHTED AVERAGE REPORT

Receipts: 22,329 Week ago: 32,068 Year ago: 25,392  
 Steers and Heifers Medium and Large 1 (Medium Flesh) Hols. Large 3

<u>Fdr. STEERS:</u>		<u>Fdr. HEIFERS:</u>		<u>Hols. STEERS</u>	
356 lbs.	183.97	366 lbs.	155.26	341 lbs.	109.22
456 lbs.	169.67	455 lbs.	149.52	486 lbs.	105.94
547 lbs.	158.79	541 lbs.	139.81	650 lbs.	98.48
630 lbs.	152.05	646 lbs.	136.94	725 lbs.	100.25
746 lbs.	145.70	746 lbs.	135.73	827 lbs.	96.50
841 lbs.	146.07	838 lbs.	131.20		
936 lbs.	142.46	982 lbs.	118.00		

## SOUTHERN MISSOURI WEEKLY SUMMARY (West Plains, Ava)

Receipts: 2227 Week ago: 5441 Year ago: 2020  
 Too few feeders in most classes and weight ranges for an adequate price comparison. Limited supply of steer calves sold weak to 2.00 lower, heifers steady to 2.00 higher. No sale this week in Ava due to the holiday. Slaughter cows steady to 1.00 lower. Bulls steady.

<u>STEERS:</u>		<u>HEIFERS:</u>	
Medium and Large 1		Medium and Large 1	
300-400 lbs.	175.00-185.00	300-400 lbs.	145.00-155.00
400-500 lbs.	160.00-185.00	400-500 lbs.	135.00-146.00
500-600 lbs.	151.00-160.00	500-565 lbs.	133.50-142.00
600-615 lbs.	150.00-152.00	600-675 lbs.	130.00-134.50
700-760 lbs.	137.00-139.00	Pkg 751 lbs.	128.00
Pkg 922 lbs.	120.00		

<u>Holsteins:</u>		<u>SLAUGHTER COWS:</u>	
Large Frame 3		Breaking and Boning (70-85% lean) 70.00-77.50, high dressing 77.00-83.00, low dressing 66.00-72.50. Lean (85-90%) 64.00-72.50, low dressing 55.00-63.00	
Pkg 340 lbs.	110.00		
460-500 lbs.	102.20-106.00		
Load 725 lbs.	100.25		
Lot 827 lbs.	96.50		

<u>SLAUGHTER BULLS:</u> Yield Grade 1-2 1265-2100 lbs 90.00-99.00, high dressing 98.00-105.00 low dressing 80.00-87.50	<u>REPLACEMENT COWS:</u> Medium and Large 1-2 2-6 yrs 1165-1235 lbs 2nd -3rd stage 106.00-117.00 cwt
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COW & CALF PAIRS:  
 Not Well Tested

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## SOUTHWEST MISSOURI WEEKLY SUMMARY (Joplin and Springfield)

Feeder Cattle Receipts: 4536 Week ago: 6108 Year ago: 6283  
 Cow and Bull Receipts: 1299 Week ago: 1850 Year ago: 1523  
 Steer and heifer calves 3.00-6.00 higher, except 500-550 lbs steers steady, yearlings steady to 2.00 higher. Slaughter cows sold steady to 2.00 higher, slaughter bulls steady.

<u>STEERS:</u>		<u>HEIFERS:</u>	
Medium and Large 1		Medium and Large 1	
300-400 lbs.	168.00-195.00	300-400 lbs.	152.00-176.00
400-500 lbs.	157.50-187.00	400-500 lbs.	144.00-161.00
500-600 lbs.	145.00-166.00	500-600 lbs.	128.00-147.00
600-700 lbs.	142.50-156.50	600-700 lbs.	131.00-136.00
700-800 lbs.	140.00-150.00	700-800 lbs.	130.50-136.00
800-900 lbs.	139.50-140.75	800-900 lbs.	122.50-132.75
900-1000 lbs.	133.00-137.10	900-1000 lbs.	118.00

<u>HOLSTEINS:</u>	<u>SLAUGHTER COWS:</u>
Large Frame 3	Breaking and Boning 71.00-77.50, high dressing 76.00-85.00. Lean (85-90%) 62.00-69.00, low dressing 50.00-65.00.
600-700 lbs.	96.00-106.00

SLAUGHTER BULLS: Yield Grade 1-2 1265-1995 lbs. 88.00-95.00, high dressing 95.00-98.50, low dressing 75.00-86.00

<u>REPLACEMENT COWS:</u>	<u>COW &amp; CALF PAIRS:</u>
Medium and Large 1-2 2 yrs to short and solid 2nd-3rd stage 980-1365 lbs. 900.00-1250.00	Medium and Large 1-2 3 yrs 1190 lbs with 250 lbs calf 1350.00

## NORTHWEST MISSOURI WEEKLY SUMMARY (Maryville, St Joe)

Receipts: 1475 Week ago: 4487 Year ago: 850  
 Compared to last week, feeder cattle were scarce due to the Thanksgiving holiday, with only slaughter cows and bulls along with a special bred cow sale held this week. Slaughter cows steady to 2.00 lower with slaughter bulls steady to firm/

<u>FEEDER STEERS:</u>	<u>FEEDER HEIFERS:</u>
Medium and Large 1	Medium and Large 1

<u>SLAUGHTER BULLS:</u> Yield Grade 1-2 1350-2100 lbs 87.50-93.00, high dressing 94.00-95.00	<u>SLAUGHTER COWS:</u> Breaking and Boning (70-85% lean) 72.00-78.00, high dressing 75.00-82.00 Lean (85-90% lean) 65.00-72.00
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<u>BRED COWS:</u> Medium and Large 1 3-7 yrs 1150-1450 lbs 2nd-3rd stage 1400.00-1575.00	<u>COW-CALF PAIRS:</u> Medium and Large 1 3-6 yrs 1100-1350 lbs with 150-350 lb calves 1500.00-1750.00
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**WEST CENTRAL MISSOURI WEEKLY SUMMARY**

(Kingsville, Sedalia, Butler)

Receipts: 2540 Week Ago: 3165 Year Ago: 3409

Feeder steers and heifers uneven 4.00 lower to 4.00 higher. Slaughter cows 1.00 to 2.00 higher. No sale in Butler due to the holiday.

FEEDER STEERS:  
Medium and Large 1

300-400 lbs.	190.00-204.00
400-500 lbs.	160.00-184.50
500-600 lbs.	152.75-171.00
600-700 lbs.	150.00-162.00
700-800 lbs.	140.00-148.60
Pkg 803 lbs.	137.50
Load 912 lbs.	139.80

FEEDER HEIFERS:  
Medium and Large 1

300-400 lbs.	150.50-161.50
400-500 lbs.	139.00-152.00
500-600 lbs.	132.00-150.00
600-700 lbs.	132.00-140.00

SLAUGHTER BULLS: Yield  
Grade 1-2 1265-2330 lbs 89.00-96.50, high dressing 98.00-107.00, low dressing 76.00-86.50SLAUGHTER COWS: Breaking and Boning (75-85% lean) 70.50-79.50, high dressing 79.00-92.00. Lean (85-90) 63.00-72.00COW & CALF PAIRS: ScarceREPLACEMENT COWS: Scarce**EAST CENTRAL MISSOURI WEEKLY SUMMARY**

(Bowling Green, Kingdom City, Macon, Boonville)

Receipts: 5340 Week ago: 4706 Year ago: 5714

Compared to last week, steer and heifer calves unevenly steady and yearlings steady to firm. Slaughter cows mostly steady.

FEEDER STEERS:  
Medium and Large 1 & 1-2

350-400 lbs.	181.00-203.00
400-500 lbs.	160.00-183.00
500-600 lbs.	145.00-171.00
600-700 lbs.	140.00-160.00
700-800 lbs.	137.50-149.50
800-900 lbs.	137.00-145.75

FEEDER HEIFERS:  
Medium and Large 1 & 1-2

350-400 lbs.	148.00-168.00
400-500 lbs.	140.00-168.00
500-600 lbs.	132.50-154.50
600-700 lbs.	133.50-148.75
700-800 lbs.	131.50-141.50

SLAUGHTER STEERS and HEIFERS: Choice 2-3 117.50-119.75SLAUGHTER COWS: Breaking and Boning, (70-85% lean) 70.00-80.00, high dressing 77.50-87.50. Lean (85-90%) 65.00-75.00REPLACEMENT COWS: ScarceSLAUGHTER BULLS: Yield Grade 1-2 1250-2250 lbs 87.00-95.00, few 95.00-105.00**NORTHEAST MISSOURI WEEKLY SUMMARY**

(Palmyra, Unionville, Green City, New Cambria)

Feeder Cattle Receipts: 6484 Week ago: 3409 Year ago: 8092

Feeder steers under 600 lbs and all weights of feeder heifers 2.00-5.00 lower with steers over 600 lbs steady to 2.00 higher. Slaughter cows steady.

FEEDER STEERS:  
Medium and Large 1 & 1-2

300-400 lbs.	185.00-197.00
400-500 lbs.	164.00-171.50
500-600 lbs.	151.00-171.50
600-700 lbs.	145.00-161.25
700-800 lbs.	145.00-156.00
800-900 lbs.	143.00-153.75
900-1000 lbs.	143.10-148.25

FEEDER HEIFERS:  
Medium and Large 1 & 1-2

300-400 lbs.	156.00-169.00
400-500 lbs.	142.00-160.00
500-600 lbs.	136.50-148.75
600-700 lbs.	136.00-152.00
700-800 lbs.	132.00-141.25
800-900 lbs.	131.10-136.00

SLAUGHTER STEERS: ScarceSLAUGHTER COWS: Breaking and Boning (75-85% lean) 72.00-80.00, high dressing 78.00-84.75SLAUGHTER HEIFERS: ScarceSLAUGHTER BULLS: Yield Grade 1-2 1500-2000 lbs 82.75-91.75COW & CALF PAIRS: ScarceREPLACEMENT COWS: Scarce**SOUTHEAST MISSOURI WEEKLY SUMMARY**

(Farmington, Patton)

Receipts: 1082 Week ago: 1710 Year ago: 1027

Steers and heifers uneven 5.00 lower to 3.00 higher, some calves as much as 11.00 lower. Slaughter cows and bulls steady to 2.00 lower.

FEEDER STEERS:  
Medium and Large 1

300-400 lbs.	151.00-174.00
400-500 lbs.	141.00-165.00
500-600 lbs.	135.00-155.00
600-700 lbs.	132.00-144.50
700-800 lbs.	125.00-139.00

FEEDER HEIFERS:  
Medium and Large 1

300-400 lbs.	135.00-146.00
400-500 lbs.	127.50-144.00
500-600 lbs.	123.00-143.00
600-700 lbs.	121.00-135.00

REPLACEMENT COWS: Medium and Large 1-2 3-7 yrs 925-1225 lbs 2nd-3rd stage 1010.00-1230.00 per headSLAUGHTER COWS: Breaking and Boning (75-85% lean) 67.00-73.50, high dressing 73.50-80.00. Lean (85-90% Lean) 59.00-65.00COW & CALF PAIRS: Medium and Large 1-2 4-6 yrs 1085-1210 lbs with 100-300 lbs calves 1200.00-1500.00 per pairSLAUGHTER BULLS: Yield Grade 1-2 1100-2300 lbs 81.50-89.00, high dressing 90.00-100.00**SOUTH CENTRAL MISSOURI WEEKLY SUMMARY**

(Cuba, Vienna)

Receipts: 851 Week ago: 3414 Year ago: 781

Compared to last week, feeder steers and heifers steady. Slaughter cows 2.00 to 3.00 higher. No sale at Vienna this week due to the holiday.

FEEDER STEERS:  
Medium and Large 1

300-350 lbs.	197.50-200.00
350-400 lbs.	176.00-181.00
400-500 lbs.	156.00-172.00
500-600 lbs.	149.50-164.00
600-700 lbs.	143.00-149.00
700-800 lbs.	137.00-140.50

FEEDER HEIFERS:  
Medium and Large 1

300-400 lbs.	145.00-155.00
400-500 lbs.	135.00-145.00
500-600 lbs.	132.50-143.50
600-700 lbs.	125.00-138.50

REPLACEMENT COWS: Medium and Large 1-2 3-6 yrs 1145-1420 lbs 2nd-3rd stage 1230.00-1385.00SLAUGHTER COWS: Breaking and Boning (70-85% lean) 71.50-75.25, high dressing 77.25-84.25. Lean (85-90%) 62.00-68.00, low dressing 52.00-62.00COW & CALF PAIRS: ScarceSLAUGHTER BULLS: Yield Grade 1-2 1090-1920 lbs 76.00-88.00, low dressing 70.00-77.50**MISSOURI WEEKLY DIRECT  
SLAUGHTER CATTLE REPORT**Weekly Receipts: 0 Week ago: 200 Year ago: 200  
Trading inactive as of 12:00 pm Wednesday. Compared to last week no confirmed live or dressed sales.LIVE STEERS & HEIFERS:  
No Sales ReportedDRESSED STEERS & HEIFERS:  
No Sales ReportedGRADE AND WEIGHT (Grid):  
No Sales Reported**INTERIOR MISSOURI DIRECT HOGS**Weekly Receipts: 2522 Week ago: 2831 Year ago: 3832  
Compared to last week, barrows and gilts 3.00-6.00 lower, sows uneven 2.00 lower to 4.00 higher.BARROWS AND GILTS:  
Base carcass meat price 73.00  
Weekly top Monday 75.00SOWS:  
300-500 lbs. 50.00  
Over 500 lbs. 55.00

**MISSOURI WEEKLY DIRECT  
WEANER AND FEEDER PIG REPORT**

Receipts: 6335 No good recent comparison on weaner pig sales, feeder pig sales steady. Supply and demand moderate. Price per head. Early weaned pigs 10 lb. base weights for the farm 0% negotiated, 5535 head, 10 lbs, 34.50-45.00, weighted average 42.65. Early weaned pigs 10 lb base weights delivered 100% negotiated, no sales reported. Feeder pigs in all lot sizes, delivered 100% negotiated, 800 head, 40 lbs, 57.00. All prices per head.

**WHOLESALE FEEDSTUFFS PRICES  
(DOLLARS PER TON-BULK BASIS)**

Area	Soybean Meal 48% Solvent	Cottonseed Meal 41% Solvent	Meat Meal	Wheat Middlings
Kansas City	439.60	407.50	385.00	212.50
St. Louis	473.50	397.50	387.50	197.50

**Midwest Exchange Regional Stockyards Mexico 11/15/2012**

Receipts: 474 Week Ago: 698 Last Year: 479 All Prices per cwt.  
SHEEP Slaughter Lambs: non-traditional markets, Choice and Prime 1-3 55-75 lbs 101.00-118.00; 75-95 lbs 87.00-97.00; few 110-125 lbs 90.00-94.00. Feeder Lambs: Medium and Large 1-2 Hair pkg 43 lbs 114.00; few pkgs 65-75 lbs 95.00-96.00. Slaughter Ewes: few Good 2-3 100-180 lbs 38.00-50.00. Replacement Ewes: Medium and Large 1-2 few 125-190 lbs 42.00-52.00; two pkgs hair 120-160 lbs 80.00-85.00 per head.  
Slaughter Bucks: Ind 210 lbs 44.00. GOATS Slaughter Kids: Selection 1 -2 40-70 lbs 172.00-192.00, Ind 55 lbs 197.00; pkg 83 lbs 142.00. Selection 2 40-70 lbs 156.00-176.00. Feeder Kids: Selection 2-3 two pkgs 25-35 lbs 118.00-128.00. Nannies: Selection 1-2 100-120 lbs 80.00-85.00. Billies: Selection 1 few 120-135 lbs 120.00-148.00, Ind 210 lbs 116.00

**Norwood-Producers Auction Yard Dairy Sale 11/08/2012**

Receipts: 587 Last Month: 589 Last Year: 1294  
Springer heifers bred 7 to 9 months: Supreme- 1275.00-1475.00; Approved- 1075.00-1285.00; Medium- 775.00-1035.00. Heifers bred 4 to 6 months: Supreme- 1250.00-1375.00; Approved - 1100.00-1250.00; Common- 685.00- 900.00. Open heifers: Approved and Medium, 200-300 lbs 230.00-350.00, 300-400 lbs 300.00-435.00, 400-500 lbs 350.00-490.00, 700-800 lbs 650.00-820.00. Fresh and open milking cows: Supreme - Few 1200.00-1250.00, Individual Jersey 1150.00; Approved-Few 1100.00-1200.00; Medium- Few 975.00-1100.00; Common Few 620.00- 800.00. Bred and Springer cows: Approved - Few 1085.00-1175.00, Medium Few 1025.00-1130.00; Common - Few 690.00-900.00; Baby calves: Holstein heifers 120.00-165.00, Small 85.00-125.00 Holstein bulls 130.00-250.00, Small 50.00-110.00; Crossbred bulls 130.00-165.00, Small 35.00-55.00; Beef Cross bulls 130.00-195.00, Small 50.00-90.00.

**Fruitland- Fruitland Livestock Auction  
Monthly Sheep and Goat Report for 11/16/2012**

Receipts: 611 Last Month: 917 Year Ago: 592  
**Sheep** Slaughter Lambs: Choice 2-3 53-67 lbs 137.50-147.50; 70-76 lbs 125.00-128.00. Yearling: Choice 1-2 90-110 lbs 100.00-115.00. Feeder Lambs: Medium and Large 1-2 very few, 26-34 lbs 142.50-146.00. Slaughter Ewes: Utility and Good 2-3 85-105 lbs 77.00-88.00; culls, 45.00-51.00. Slaughter Rams: Utility and Good 2-3 one 105 lbs, 81.00. Replacement Ewes: Utility and Good 1-2 107-145 lbs 92.00-97.50. **Goats:** Kid: Selection 1 45-65 lbs 175.00-185.00. Selection 1-2 50-65 lbs 157.50-165.00; 70-78 lbs 125.00-132.50. Selection 3 55-60 lbs 130.00-142.50. Yearlings Selection 1-2 few 102-110 lbs 102.00-107.50. Does/Nannies: Selection 1-2 few 84-130 lbs 80.00-92.50. Selection 3 77-110 lbs 60.00-72.00. Billies: Bulk medium flesh few 116-195 lbs 95.00-105.00. Replacement Billies: Ind 145 lbs, 120.00. Replacement Classes: Selection 1-2 Does/Nannies 80-85 lbs 107.50-122.00 Stocker/Feeder Kids: Selection 1-2 35-43 lbs 170.00-177.50. Selection 3 few 22-25 lbs 130.00-142.50.

**WEEKLY COMMODITY GRAIN FUTURES TRENDS**

Compared to last Friday: Soybeans .31 to .35 higher, Wheat .08 to .11 higher, Corn .18 to .22 higher, KC Wheat .02 to .14 higher, Soybean Meal 3.70 to 5.10 higher.

Daily Grain Futures Closes

	Mon.	Tues.	Wed.	Thu.	Fri.
Soybeans					
Jan	1394 3/4	1412 3/4	1408 1/4	Holiday	1418 3/4
Mar	1382	1396 1/4	1393 3/4		1403
May	1365 3/4	1379	1374 1/2		1382 3/4
Jul	1358 3/4	1372 1/4	1367 3/4		1376 1/4
Aug	1336 1/4	1349 1/2	1345		1352 3/4
Wheat					
Dec	841 3/4	845	845 1/4	Holiday	847 3/4
Mar	857 3/4	860 1/2	859 3/4		861 1/2
May	864	866 1/4	866		868
Jul	851 1/4	852 3/4	851 1/2		854 1/4
Sep	858 1/4	859 1/4	858 3/4		860 1/2
Corn					
Dec	738 3/4	742 3/4	741	Holiday	745 1/2
Mar	742 1/2	746 3/4	745 1/4		749 3/4
May	737 3/4	742 1/4	742		746 3/4
Jul	726 3/4	731 3/4	731 3/4		737 1/2
Sep	638	642 1/2	643 3/4		646
KC Wheat					
Dec	876	877 1/2	876 1/4	Holiday	878 1/4
Mar	892 3/4	894 1/2	893 1/4		895 1/2
May	900 1/2	902 1/2	901 1/4		903 1/2
Jul	896 1/4	897 1/2	897 1/2		900
Sep	898 3/4	902 3/4	902 1/4		905 1/2
SB Meal					
Dec	424.60	429.60	427.90	Holiday	428.60
Jan	420.00	424.80	423.30		423.40
Mar	411.70	416.20	414.40		414.30
May	402.10	405.80	403.00		403.20
Jul	397.00	401.00	397.80		398.30

**WEEKLY COMMODITY FUTURES TREND**

Compared to last Friday: Live Cattle 1.80 to 2.80 higher, Lean Hogs .65 to 2.15 higher, Feeder Cattle 2.15 to 2.27 higher.

Daily Futures Closes

	Mon.	Tues.	Wed.	Thu.	Fri.
Cattle					
Dec	126.60	127.05	128.07	Holiday	128.95
Feb	130.15	130.52	131.62		132.72
Apr	134.02	134.57	135.62		136.45
Jun	130.17	130.77	131.67		132.27
Aug	129.82	130.10	130.65		131.47
Lean Hogs					
Dec	81.45	81.65	81.75	Holiday	82.47
Feb	87.42	87.70	87.12		87.37
Apr	91.97	92.50	92.05		91.90
May	98.45	98.90	98.75		99.10
Jun	100.62	101.07	100.82		101.02
Fdr Cat					
Jan	146.00	146.05	147.37	Holiday	147.87
Mar	148.40	148.47	149.97		150.42
Apr	149.92	149.95	151.40		151.95
May	151.30	151.32	152.67		153.37
Aug	154.90	155.20	156.00		157.15
Milk					
Nov	20.70	20.71	20.71	Holiday	Holiday
Dec	19.30	19.40	19.21		
Jan	18.82	18.98	18.83		

**By-Product Feed Prices for 11/16/2012**

Alfalfa Pellets 17%, St. Louis, MO 375.00; Corn Gluten Feed pelleted, Baring, MO 275.00; Distillers Grain Dried, Kansas City, MO out; Soy Hulls Mexico, MO 235.00. Prices per ton.

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**November 23, 2012**

**MISSOURI GRAIN WEEKLY TRENDS**

Soybeans .33 to .39 higher, Wheat .08 to .10 higher, Corn .03 to .19 higher, Grain Sorghum .32 to .51 higher.

Area	#1 Soybeans	#2 Soft Wheat	#2 Corn	#2 Grain Sorghum
<u>Kansas City</u>				
Friday**	14.03	7.93-7.98	7.62	12.63
Monday	14.15	7.97-8.02	7.74	13.02
Tuesday	14.33	8.00-8.05	7.78	13.09
Wednesday	14.28	8.00-8.05	7.76	13.05
Thursday	Holiday	Holiday	Holiday	Holiday
Friday	14.39	8.03-8.08	7.81	13.14
<u>St. Louis</u>				
Friday**	14.03-14.07	8.29	6.97-7.48	12.29
Monday	14.15-14.17	8.32	6.99-7.59	12.50
Tuesday	14.33-14.38	8.35	7.03-7.63	12.57
Wednesday	14.28-14.33	8.35	6.96-7.56	12.54
Thursday	Holiday	Holiday	Holiday	Holiday
Friday	14.37-14.43	8.37	7.00-7.60	12.61
<u>Central</u>				
Friday**	13.68-13.73	7.82-7.96	7.39-7.42	n/a
Monday	13.80-13.85	7.86-8.01	7.51-7.54	n/a
Tuesday	13.98	7.89-8.03	7.54-7.58	n/a
Wednesday	13.93-13.98	7.89-8.02	7.53-7.56	n/a
Thursday	Holiday	Holiday	Holiday	n/a
Friday	14.01-14.07	7.91-8.04	7.55-7.60	n/a
<u>S.E. MO</u>				
Friday**	14.00-14.27	8.30-8.57	7.35-7.57	n/a
Monday	14.12-14.39	8.37-8.57	7.48-7.62	n/a
Tuesday	14.28-14.57	8.44-8.60	7.54-7.67	n/a
Wednesday	14.25-14.45	8.57-8.65	7.44-7.68	n/a
Thursday	Holiday	Holiday	Holiday	n/a
Friday	14.51	8.67	7.63	n/a

(PRICES PER BU. EXCEPT GR. SORG. PER CWT)  
 \*NEW CROP \*\*PREVIOUS WEEK'S PRICES

Southwest Missouri Show-Me-Select Replacement Heifer Sale  
 Joplin Regional Stockyards, Carthage, MO 11/16/12

Receipts: 181 Year Ago: 245

All heifers in the sale had met minimum standards for reproductive soundness, pelvic size, body condition and weight. A strict immunization program had been followed including Brucellosis calf-hood vaccination and tested negative to PI BVD. Heifers were bred to bulls meeting strict calving ease/birth weight EPD's. Several were synchronized and artificially bred. Projected calving dates were given with all heifers expected to calve from mid-January thru April 30. The offering was screened for blemishes, muscle, frame, body condition score (BCS), and disposition by a screening committee, consisting of official graders from the Missouri Dept of Agriculture and USDA, then sorted into lots according to calving dates and similar body types. There were 41 percent of the heifers artificially bred, and 59 percent were naturally bred. Several Tier Two heifers were included in the offering. The quality, type and condition of the offering was very good and the heifers were in the 2nd and 3rd stage of pregnancy. There was a good crowd on hand including many active bidders and several first time buyers. Sale average for the 181 head was 1974.00 which was 541.00/head more than the November 2011 sale. The top selling lot brought 2550.00 per head. Replacement Bred Heifers: Large 1 3rd stage pkg. 1140 lbs 2300.00 per head, 2nd stage 1122-1130 lbs 2000.00-2150.00. Large 1-2 2nd stage 1058-1270 lbs 1600.00-1825.00 per head. Large 2 2nd stage pkg. 1085 lbs 1500.00. Medium and Large 1 3rd stage 987-1074 lbs 2000.00-2350.00, 2nd stage 987-1108 lbs fancy blacks and black whiteface 2250.00-2550.00, balance 1900.00-2200.00 per head. Medium and Large 1-2 2nd and 3rd stage 987-1090 lbs most 1850.00-2150.00, couple lots 2nd stage 1650.00 per head. Medium and Large 2 2nd and 3rd stage 942-1025 lbs 1475.00-1750.00 per head. Medium 1 2nd and 3rd stage 915-960 lbs 1950.00-2150.00, fancy blacks and black mottles 2400.00-2450.00 per head. Medium 1-2 2nd and 3rd stage 870-958 lbs 1400.00-1700.00, pkg. 2nd stage 800 lbs 1350.00 per head