Go Global with Missouri

The Missouri Department of Agriculture (MDA) invites your company to attend the Trade Transformations in 2020 Seminar on April 15, 2020, at the Economic Development Center in St. Charles, Missouri, sponsored by Food Export-Midwest, Missouri Small Business Development Center and MDA. All value-added food, feed, pet food, forest products, and livestock and genetics companies are welcome and encouraged to attend.

Dennis Lynch, Food Export Helpline™ Counselor, will be the main speaker covering a variety of trade and marketing topics your company needs to know, including current statuses of trade agreements with Japan, Canada, Mexico and China; Incoterms 2020; and HS codes. He is a 38-year veteran of international trade who has held a variety of positions in the public and private sectors, and he has been directly involved in monitoring, troubleshooting and facilitating export transactions. Additionally, the seminar will allow time for speakers from state/federal agencies and agribusinesses to discuss current food and agricultural regulations and compliance issues.

The event will cost $50.00 per person and require registration through Food Export’s website. Please contact MDA for more information on how to register online. The deadline to register is April 14, 2020.

Itinerary

- 8:30am Check-in and Registration
- 9:00am Welcome and Introductions
- 9:15am Trade Transformations in 2020
- 11:00am Networking Break
- 11:15am Trade Transformations in 2020 (continued)
- 12:15pm Working Lunch Provided by MDA
- 1:15pm Food & Ag Regulations and Compliance Issues
- 1:45pm Networking Break
- 2:00pm Export Quoting, Pricing and Terms of Sale
- 3:00pm Food Export Programs and Services
- 4:00pm Questions, Wrap Up and Evaluations